#### DRAFT TECHNICAL MEMORANDUM

To: City of Davis

From: David Zehnder and Sean Fisher

Subject: Davis Innovation Centers: Annualized Fiscal Impact

Analysis—Mace Ranch Innovation Center; EPS #152006

Date: April 6, 2016

#### **Purpose**

Following the recommendation of the City Council and Finance and Budget Commission (FBC), members of the City of Davis (City) staff asked Economic & Planning Systems, Inc. (EPS) to undertake supplemental analysis to annualize the prior fiscal impact analysis, completed in the previously released Economic and Fiscal Impact Analysis of Proposed Innovation Centers in Davis (September Report). As a part of this effort, EPS considered direction provided by the FBC in regard to the Nishi project, where it was deemed relevant to the analysis of the Mace Ranch Innovation Center (MRIC). Upon further discussion, City staff and the Applicant requested EPS include an additional scenario reflecting the impact of a possible Enhanced Infrastructure Financing District (EIFD). The annualized Fiscal Impact Analysis therefore includes 11 sensitivity scenarios:

- Eight sensitivity scenarios found in the September Report, excluding the Nishi Hotel Scenario and the Mixed Use Alternative
- Increased supplemental sales tax assumption
- Increased assessed value assumption
- Inclusion of an EIFD

While the analysis was conducted on an annual basis (see **Appendix B** and **Appendix C**), the results are summarized in 5-year increments. Unless stated otherwise, all figures presented in this analysis are in 2016 dollars.

The Economics of Land Use



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Oakland Sacramento Denver Los Angeles

#### **Executive Summary**

1. The MRIC project is anticipated to realize revenues across the entire 25 year buildout period with the largest increase in General Fund surplus occurring in the period in which the hotel is developed.

As shown on **Table 1**,<sup>1</sup> the MRIC Project is anticipated to see a General Fund surplus across each stage of the 25-year buildout period. The largest increase in the estimated General Fund surplus occurs between years 5 and 10, with the development of the hotel. A major driver of General Fund revenue, Transient Occupancy Tax (TOT), is fully realized within this period, resulting in approximately 60 percent of the total surplus at buildout occurring by year 10.

Table 1
Estimated Fiscal Impact Summary (5-Year Increments)

	Total Fiscal Impact		Α	nnual Fiscal	Impact		
Fund	Years 1 - 25	Buildout (Annually)	Year 5	Year 10	Year 15	Year 20	Year 25
City General Fund							
Annual Revenues	\$58,316,000	\$4,085,000	\$403,000	\$2,103,000	\$2,822,000	\$3,478,000	\$4,085,000
Annual Expenditures	\$20,493,000	\$1,585,000	\$198,000	\$601,000	\$951,000	\$1,311,000	\$1,585,000
Annual General Fund Surplus/(Deficit)	\$37,823,000	\$2,500,000	\$205,000	\$1,502,000	\$1,871,000	\$2,167,000	\$2,500,000

Source: EPS.

2. With the exception of the No Hotel Scenario, all sensitivity scenarios show an increase or decrease in the fiscal surplus amount consistent with buildout results for each of the 5-year increments of the project.

Of the 11 sensitivity scenarios analyzed, 10 remain consistent in the direction of their impact across the entire buildout period. Both the Supplemental Sales Tax and Increased Assessed Value scenarios show an improved fiscal outcome across all periods with an estimated increase in the annual fiscal surplus at buildout of \$515,000 and \$386,000, respectively.

3. The inclusion of an Enhanced Infrastructure Financing District could be supported without a substantial loss of fiscal benefits.

If the City and County contribute one half of project generated property tax revenues currently allocated to the General Fund, Accumulated Capital Outlay (ACO) Fund, and the East Davis Fire District to an EIFD, the estimated fiscal surplus would decrease by \$340,000. In this scenario, a healthy fiscal surplus of \$2.2 million is generated at buildout, while the EIFD property tax increment may provide for both ongoing operations as well as capital funding.<sup>2</sup>

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<sup>&</sup>lt;sup>1</sup> Reader may note net fiscal balances reflected in this analysis are slightly higher than those previously reported. This difference is attributable to the inclusion of the East Davis Fire District property tax allocation. Based on additional consideration and discussions with City staff, this source is included as part of the available property tax revenue flowing to the City's General Fund to be negotiated under a tax sharing agreement. The allocation of this revenue, as pertains to potential EIFD formation or other potential uses other than General Fund support for fire protection and other services, has not yet been determined.

<sup>&</sup>lt;sup>2</sup> Refer to the Mace Ranch Innovation Center Land Economics Analysis, dated April 6, 2016.

### 4. Overall, the MRIC project shows potential for substantial fiscal contributions to the City General Fund.

Over the 25-year analysis presented herein, the cumulative General Fund surplus associated with the Base Development Scenario would contribute approximately \$38 million in 2016 dollars, as presented in **Table 1**.

#### MRIC Annualized Project Description

To establish an annualized Fiscal Impact Analysis, EPS produced a detailed annualized project description, working with City staff and the Applicant to derive appropriate assumptions pertaining to absorption rates as follows:

- Demand for each land use was estimated to occur equally across the first 24 years of the assumed 25-year buildout period.
- According to the floor area ratio (FAR) assumed for each land use, the building square
  footage was converted into land that amounts to the number of acres needed to support the
  given square footage at the provided FAR.
- As demand increased, land was assumed to be sold in increments of 4 acres for the Office,
   Flex, Manufacturing, and Public and Nonprofit land uses and 1 acre for retail land uses.
- Any remaining unsold acreage and acreage associated with the Mace Triangle portion of the project was divided among land sales occurring within years 1 through 10.
- For the Hotel land use, all 5.25 acres of hotel land was assumed to be sold in year 5, as only a single hotel is planned in the project.
- It was assumed that land will be developed in the year following the sale of land for each land use.

**Table 2** shows the estimated development schedule in 5-year increments.

### Annualized Fiscal Impact Analysis

The Annualized Fiscal Impact Analysis used the development schedule as described above to reach a cumulative General Fund surplus or deficit for each 5-year increment. Unless stated otherwise, all figures presented in this analysis are in 2016 dollars. As shown on **Table 1**, the MRIC Project is anticipated to see a General Fund surplus across each stage of the 25-year buildout period. As only a small portion of total development occurs in the first 5 years and that does not include the Hotel land use, the first 5 years of development are anticipated to realize approximately 8 percent of the total General Fund surplus realized at buildout. The largest increase in the estimated General Fund surplus occurs between years 5 and 10, with the development of the hotel. A major driver of General Fund revenue, Transient Occupancy Tax (TOT) is fully realized within this period, resulting in approximately 60 percent of the total surplus at buildout occurring by year 10. **Table 3** shows the estimated General Fund revenues and expenditures by category for each 5-year increment.

Table 2
Developed Commercial Square Footage (5-Year Increments)

	Build Dwelling	dout Commercial					
	Units/	Bldg. Sq. Ft./	Commerc	ial Building S	Square Feet r	er Year (Cun	nulative)
Land Use	Hotel Rooms	Acreage	Year 5	Year 10	Year 15	Year 20	Year 25
Commercial (Sq. Ft.)							
Office/Flex/R&D							
Office	-	846,468	102,717	308,151	497,988	672,228	846,468
Flex: R&D/Office	-	513,011	117,114	234,227	303,923	443,315	513,011
Total Office/Flex/R&D	-	1,359,479	219,831	542,378	801,911	1,115,543	1,359,479
Manufacturing	-	952,169	107,362	429,449	603,689	777,929	952,169
Retail							
Industrial Commercial	-	62,578	-	16,840	32,086	47,332	62,578
Ancillary Retail	-	62,578	-	-	47,332	47,332	62,578
Total Retail	-	125,155	-	16,840	79,418	94,664	125,156
	Hotel Rooms						
Hotel/Conference	186	160,000	-	160,000	160,000	160,000	160,000
Public/Nonprofit							
UC Davis-Owned	-	115,428	-	-	45,732	115,428	115,428
Other Nonprofits	-	12,825	-	-	12,825	12,825	12,825
Total Public/Nonprofit	-	128,253	-	-	58,557	128,253	128,253
Total Commercial Sq. Ft.	-	2,725,056	327,193	1,148,667	1,703,575	2,276,389	2,725,057
Other Land Uses		acres					
Parks and Open Space [1]	-	65	8	27	40	54	65
Public Parks	-	-	-	-	-	-	
Greenbelt	-	-	-	-	-	-	
Private Parks	-	-	-	-	-	-	
Total Other Land Uses	-	65	8	27	40	54	65
Total Acres	_	229					

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; EPS.

<sup>[1]</sup> Excludes Parks and Open Space Located within Mace Triangle.

Table 3
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual General Fund Revenue and Expenditure Summary at Buildout (2015\$)

		Annual Fis	cal Impacts at Bui	Idout (Cumulative)	<u> </u>	
Item	Buildout	Year 5	Year 10	Year 15	Year 20	Year 25
Annual General Fund Revenues						
Property Taxes	\$680,000	\$86,000	\$301,000	\$430,000	\$563,000	\$680,000
Property Tax In-Lieu of Vehicle License Fees	\$502,000	\$64,000	\$222,000	\$317,000	\$415,000	\$502,000
Property Transfer Tax	\$34,000	\$4,000	\$15,000	\$22,000	\$28,000	\$34,000
Sales and Use Taxes	\$744,000	\$75,000	\$268,000	\$461,000	\$600,000	\$744,000
Property Tax in-Lieu of Sales Tax	\$248,000	\$25,000	\$89,000	\$154,000	\$200,000	\$248,000
Transient Occupancy Tax	\$714,000	\$0	\$714,000	\$714,000	\$714,000	\$714,000
Business License Tax	\$398,000	\$54,000	\$166,000	\$244,000	\$326,000	\$398,000
Municipal Service Tax	\$281,000	\$35,000	\$124,000	\$178,000	\$233,000	\$281,000
Franchise Fees	\$43,000	\$5,000	\$16,000	\$26,000	\$36,000	\$43,000
Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0
Community Services Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Fines and Forfeitures	\$25,000	\$3,000	\$9,000	\$15,000	\$20,000	\$25,000
Total General Fund Revenues	\$3,669,000	\$351,000	\$1,924,000	\$2,561,000	\$3,135,000	\$3,669,000
Other Annual Non-General Fund Revenues [1]						
Gas Tax Revenues	\$0	\$0	\$0	\$0	\$0	\$0
Parks Maintenance Tax	\$49,000	\$6,000	\$18,000	\$29,000	\$40,000	\$49,000
Prop. 172 Public Safety Sales Tax	\$26,000	\$3,000	\$10,000	\$16,000	\$21,000	\$26,000
Public Safety Tax	\$341,000	\$43,000	\$151,000	\$216,000	\$282,000	\$341,000
Total Other Non-General Fund Revenues	\$416,000	\$52,000	\$179,000	\$261,000	\$343,000	\$416,000
Total Annual General Fund and Non-General Fund Revenues	\$4,085,000	\$403,000	\$2,103,000	\$2,822,000	\$3,478,000	\$4,085,000
Annual General Fund Expenditures						
City Attorney	\$10,000	\$1,000	\$4,000	\$6,000	\$8,000	\$10,000
City Council	\$5,000	\$1,000	\$2,000	\$3,000	\$4,000	\$5,000
City Manager's Office	\$69,000	\$9,000	\$26,000	\$41,000	\$57,000	\$69,000
Administrative Services	\$71,000	\$9,000	\$27,000	\$42,000	\$59,000	\$71,000
Community Dev. & Sustainability	\$71,000	\$9,000	\$26,000	\$42,000	\$58,000	\$71,000
Community Services	\$170,000	\$21,000	\$64,000	\$102,000	\$141,000	\$170,000
Parks & Open Space Management	\$0	\$0	\$0	\$0	\$0	\$0
Fire	\$376,000	\$47,000	\$140,000	\$224,000	\$311,000	\$376,000
Police	\$639,000	\$80,000	\$239,000	\$382,000	\$528,000	\$639,000
Public Works	\$174,000	\$21,000	\$73,000	\$109,000	\$145,000	\$174,000
Total General Fund Expenditures	\$1,585,000	\$198,000	\$601,000	\$951,000	\$1,311,000	\$1,585,000
Annual General Fund Surplus/(Deficit)	\$2,500,000	\$205,000	\$1,502,000	\$1,871,000	\$2,167,000	\$2,500,000

Source: EPS.

Note: All values are rounded to the nearest \$1,000.

[1] Reflects additional revenues used to fund General Fund expenditures.

summary

#### **Sensitivity Scenarios**

**Table 4** shows 8 of the 10 sensitivity scenarios as described in the September Report shown over 5-year increments, as well as 3 additional sensitivity scenarios as described below. Excluded from this analysis are the Nishi Hotel Scenario and the Mixed Use Alternative Scenario. All of the scenarios show an increase or decrease in the fiscal surplus consistent with the change at buildout for each of the 5-year increments of the project. While 5 scenarios show a decrease in the annual fiscal surplus from the base scenario, all 11 analyzed scenarios show a positive fiscal surplus across all time periods.

#### Supplemental Sales Tax

The City has an additional 1-percent sales tax beyond the 7.5 percent collected by the State. As a conservative estimate, EPS assumed this supplemental sales tax would not be renewed when it is set to expire in 2020, as stated in the September Report. A sensitivity scenario was created to include the revenue from the supplemental sales tax if it is renewed. To remain conservative, EPS included one half of the total possible revenue from the supplemental sales tax.

As shown in **Table 4**, the inclusion of one half of the potential supplemental sales tax results in a fiscal surplus of approximately \$3.0 million annually at buildout, an increase of \$515,000 from the Base Development Scenario.

#### Increased Assessed Value

As EPS sought to complete a conservative analysis, the base development scenario assumed assessed values significantly lower than the values used by A. Plescia & Co. and Goodwin Consulting in their analysis of potential infrastructure funding options for the Nishi project. At the request of the FBC, a scenario was created using the assessed values as estimated by A. Plescia & Co. as of February 1, 2016, for the Nishi project. To provide a range of possible fiscal impacts, this analysis used the same scenario for the analysis of the MRIC project. **Table 5** shows the difference between the assessed values assumptions used in the Base Development Scenario and those used in this sensitivity scenario.

As shown in **Table 4**, the increased assessed value assumption results in a fiscal surplus of approximately \$2.9 million annually at buildout, an increase of \$386,000 from the Base Development Scenario.

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Table 4
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Fiscal Impacts of Sensitivity Scenarios (2015\$)

Base Development Program

				Anr	nual Fiscal Impact	s	
Fisca	al Impact Analysis Scenario	Item	Year 5	Year 10	Year 15	Year 20	Year 25
Base	Development Program [1]		\$205,000	\$1,502,000	\$1,871,000	\$2,167,000	\$2,500,000
Sens	itivity Scenarios						
2	No MRIC Hotel Assumes the planned hotel in MRIC is not developed. In its place, 160,000 square feet of additional R&D Flex and Office uses are developed.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$183,000</b> (\$2,000)	<b>\$707,000</b> (\$789,000)	<b>\$1,101,000</b> (\$770,000)	<b>\$1,395,000</b> (\$772,000)	<b>\$1,769,000</b> (\$731,000)
4	Property Tax Sharing Allocation: Alt. 1  The Base Development Program assumes a 50%/50% split of the applicable property tax rate between the City and County. This alternative assumes a 75%/25% allocation to the City and County.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$249,000</b> \$44,000	<b>\$1,653,000</b> \$151,000	<b>\$2,086,000</b> \$215,000	<b>\$2,448,000</b> \$281,000	<b>\$2,840,000</b> \$340,000
5	Property Tax Sharing Allocation: Alt. 2 The Base Development Program assumes a 50%/50% split of the applicable property tax rate between the City and County. This alternative assumes a 25%/75% allocation to the City and County.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$162,000</b> (\$43,000)	<b>\$1,352,000</b> (\$150,000)	<b>\$1,656,000</b> (\$215,000)	<b>\$1,885,000</b> (\$282,000)	<b>\$2,160,000</b> (\$340,000)
6	Increased Taxable Sales This sensitivity scenario models increased taxable sales per square foot assumptions (relative to the Base Development Program), based on data from land uses in the 2nd Street Corridor and Interland URP.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$348,000</b> \$143,000	<b>\$1,993,000</b> \$491,000	<b>\$2,562,000</b> \$691,000	<b>\$3,075,000</b> \$908,000	<b>\$3,604,000</b> \$1,104,000
7	Sales Tax Capture: Alt. 1 The Base Development Program assumes a 50% capture rate of taxable sales generated by Project development within the City. This alternative assumes a 75% capture rate.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$210,000</b> \$5,000	<b>\$1,520,000</b> \$18,000	<b>\$1,900,000</b> \$29,000	<b>\$2,205,000</b> \$38,000	<b>\$2,549,000</b> \$49,000
8	Sales Tax Capture: Alt. 2  The Base Development Program assumes a 50% capture rate of taxable sales generated by Project development within the City. This alternative assumes a 25% capture rate.	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$200,000</b> (\$5,000)	<b>\$1,485,000</b> (\$17,000)	<b>\$1,844,000</b> (\$27,000)	<b>\$2,127,000</b> (\$40,000)	<b>\$2,454,000</b> (\$46,000)

Prepared by EPS 4/6/2016

20001/52006 Davis Innovation Plaks Economic and Fiscal Analysis Task 10 Annualized MRIC Fiscal 15006 Annualized MRIC star

alternatives

Table 4
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Fiscal Impacts of Sensitivity Scenarios (2015\$)

Base Development Program

				Anr	nual Fiscal Impacts	s	
Fisca	I Impact Analysis Scenario	Item	Year 5	Year 10	Year 15	Year 20	Year 25
Base	Development Program [1]		\$205,000	\$1,502,000	\$1,871,000	\$2,167,000	\$2,500,000
Sens	itivity Scenarios						
9	Ongoing Operations & Maintenance Responsibility: Alt. 1	Total Annual Fiscal Impacts Difference from Base	<b>\$196,000</b> (\$9,000)	<b>\$1,470,000</b> (\$32,000)	<b>\$1,824,000</b> (\$47,000)	<b>\$2,104,000</b> (\$63,000)	<b>\$2,425,000</b> (\$75,000)
	The Base Development Program assumes ongoing operations and maintenance will either be publicly- or privately-funded. Refer to Table E-1 for a listing of these items and the assumed responsibility for the Base and Alternative scenarios.	Difference norm base	(\$\psi_000)	(432,000)	(ψ+1,000)	(\$00,000)	(ψ13,000)
10	Ongoing Operations & Maintenance Responsibility: Alt. 2	Total Annual Fiscal Impacts Difference from Base	<b>\$226,000</b> \$21,000	<b>\$1,575,000</b> \$73,000	<b>\$1,980,000</b> \$109,000	<b>\$2,312,000</b> \$145,000	<b>\$2,674,000</b> \$174,000
	The Base Development Program assumes ongoing operations and maintenance will either be publicly- or privately-funded. Refer to Table E-1 for a listing of these items and the assumed responsibility for the Base and Alternative scenarios.		¥=-,,	*,	*****	********	*** ,
11	Supplemental Sales Tax Assumes the supplemental Citywide sales tax does not sunset. As a conservative estimate, only 50% of the supplemental Sales tax revenue is included.	Total Annual Fiscal Impacts Difference from Base	<b>\$256,000</b> \$51,000	<b>\$1,687,000</b> \$185,000	<b>\$2,190,000</b> \$319,000	<b>\$2,581,000</b> \$414,000	<b>\$3,015,000</b> \$515,000
12	Increased Assessed Value Increases the Assessed Value Assumptions to the levels used by A. Plescia & Co. in the Preliminary Analysis of Infrastructure Funding Alternatives for the Nishi Project	<b>Total Annual Fiscal Impacts</b> Difference from Base	<b>\$255,000</b> \$50,000	<b>\$1,677,000</b> \$175,000	<b>\$2,117,000</b> \$246,000	<b>\$2,489,000</b> \$322,000	<b>\$2,886,000</b> \$386,000
13	Enhanced Infrastructure Financing District Assumes 50% of County and City General Fund, ACO Fund, and East Davis Fire District allocation of property tax revenue is captured by an EIFD.	Total Annual Fiscal Impacts Difference from Base	<b>\$162,000</b> (\$43,000)	<b>\$1,352,000</b> (\$150,000)	<b>\$1,656,000</b> (\$215,000)	<b>\$1,885,000</b> (\$282,000)	<b>\$2,160,000</b> (\$340,000)

Source: City of Davis; EPS.

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Prepared by EPS 4/6/2016

<sup>[1]</sup> Represents the Base Development Program as described in the September Report.

Table 5
Assessed Value Assumptions

	Assessed V	alue (Per Sq. Ft.)	
	Fiscal / Base	)	
Land Use	Scenario	A. Plecsia & Co.	Difference
Commercial (Sq. Ft.)			
Office/Flex/R&D			
Office	\$225	\$350	\$125
Flex: R&D/Office	\$245	\$350	\$105
Retail			
Industrial Commercial	\$225	\$370	\$145
Ancillary Retail	\$225	\$295	\$70

value\_comp

Source: City of Davis; Urban Land Institute (ULI); Andy Plescia/Goodwin

Consulting Group; ESRI; CoStar; Loopnet;

#### Enhanced Infrastructure Financing District

Local agencies can establish an EIFD for a given project or geographic area of the jurisdiction. The EIFD captures incremental increases in property tax revenue from future development otherwise accruing to the county's General Fund that can be used to finance public capital facilities or other specified projects of communitywide significance, including brownfield restoration and other environmental mitigation; the acquisition, construction, or repair of industrial structures for private use; transit priority projects including structured parking; and projects which implement a sustainable communities strategy. For this scenario, it was assumed that both the City and Yolo County (County) contribute half of General Fund, the Accumulative Capital Outlay (ACO) Fund, and the East Davis Fire District allocation of the 1-percent property tax to the EIFD. Combined, the City and County General Fund, the ACO Fund, and the East Davis Fire District allocation accounts for approximately 22 percent of the total property tax collected.

As shown in **Table 4**, the EIFD assumption results in a fiscal surplus of approximately \$2.2 million annually at buildout, a decrease of \$340,000 from the Base Development Scenario. However, the EIFD may be an important aspect of a capital building strategy, as discussed in the Mace Ranch Innovation Center Land Economics Analysis Dated April 6, 2016.

#### **Additional Considerations**

#### Public Service Costs

EPS used standard industry methods to compute the expenditures for both the Annual Fire and Police expenditures. In response to concerns over the level of public service cost associated with the project, EPS conducted interviews with Chief of Police Darren Pytel and Assistant Fire Chief Rick Martinez.

Police Chief Pytel indicated that the estimates made by EPS were reasonable and appropriate and could be applied on an annual basis using the same persons-served assumptions as made in the buildout analysis. Similarly, Assistant Fire Chief Martinez advised that the EPS cost estimates were reasonable based on the need for increased labor resulting from the employment growth attributed to the project. Based on these interviews, EPS did not construct any additional sensitivity scenarios to reflect lower public service costs.

#### Public and Nonprofit Land Uses

Similar to the previous analysis completed for the Nishi project, City staff has requested the estimated unrealized revenue incurred through the inclusion of Public and Nonprofit land uses. **Table 6** shows the General Fund surplus under the Base Development Scenario and a scenario with all Public and Nonprofit land converted to Research and Development uses. The difference in annual General Fund revenue reflects the estimated unrealized annual revenue of approximately \$160,000 resulting from the inclusion of Public and Nonprofit land uses at buildout.

Table 6
Unrealized Revenues of Public and Nonprofit Land Uses

	Annual Fiscal Impact  Buildout Year 5 Year 10 Year 15 Year 20 Year													
Fund	Buildout	Year 5	Year 10	Year 15	Year 20	Year 25								
Base Development Scenario														
Annual Revenues	\$4,085,000	\$403,000	\$2,103,000	\$2,822,000	\$3,478,000	\$4,085,000								
Annual Expenditures	\$1,585,000	\$198,000	\$601,000	\$951,000	\$1,311,000	\$1,585,000								
Annual General Fund Surplus/(Deficit)	\$2,500,000	\$205,000	\$1,502,000	\$1,871,000	\$2,167,000	\$2,500,000								
No Public/Non-Profit Land Uses														
Annual Revenues	\$4,215,000	\$381,000	\$2,172,000	\$2,882,000	\$3,528,000	\$4,215,000								
Annual Expenditures	\$1,555,000	\$185,000	\$633,000	\$939,000	\$1,243,000	\$1,555,000								
Annual General Fund Surplus/(Deficit)	\$2,660,000	\$196,000	\$1,539,000	\$1,943,000	\$2,285,000	\$2,660,000								
Difference in Annual General Fund Surplus [1]	(\$160,000)	\$9,000	(\$37,000)	(\$72,000)	(\$118,000)	(\$160,000)								

buildout

Source: EPS.

[1] The difference in General Fund surplus reflects the unrealized revenue of the inclusion of public and non-profit land uses.

Overall, the MRIC project shows potential for substantial fiscal contributions to the City General Fund. Over the 25-year analysis presented herein, cumulative General Fund surplus associated with the Base Development Scenario would contribute approximately \$38 million in 2016 dollars, as presented in **Table 1** at the outset of this memorandum.



Appendix A: Fiscal Impact Analysis Assumptions

Appendix B: Revenue-Estimating Tables

Appendix C: Expenditure-Estimating Tables

Appendix D: Support Tables for Revenue Estimates

Appendix E: Infrastructure Facility Maintenance

Responsibility



# APPENDIX A:

### Fiscal Impact Analysis Assumptions



Table A-1	General Assumptions	.A-1
Table A-2	Land Use Summary: Base Development Program	.A-2
Table A-3	Estimated Occupied Land Uses: Base Development Program	.A-3
Table A-4	Estimated Residential and Employee Population: Base Development Program	.A-4
Table A-5	Fiscal Impact Analysis Assumptions	.A-5

Table A-1
Davis Innovation Centers
Fiscal Impact Analysis
General Assumptions

Assumption
FY 2015-16
66,757
18,952
76,233

assum

Source: California Department of Finance; ESRI Business Analyst Online; EPS.

- [1] Reflects the FY 2015-16 City of Davis budget adopted by City Council. Revenues and expenditures are in 2015 dollars. This Analysis does not reflect changes in values resulting from inflation or appreciation.
- [2] Used to estimate average citywide revenues and expenditures in Table B-1 and Table C-1, respectively.
- [3] Based on population estimates from the California Department of Finance (DOF) data for January 1, 2015.
- [4] Based on the ESRI BAO Business Summary for 2015.
- [5] Defined as total City population plus half of total City employees.

Table A-2 Davis Innovation Centers Fiscal Impact Analysis Land Use Summary: Base Development Program

	Bui	ldout																									
	Dwelling Units/	Commercial Bldg. Sq. Ft./											Comme	cial Building	Square Feet p	or Voor (Cum	ulativo)										
Land Use	Hotel Rooms		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Commercial (Sq. Ft.)																											
Office/Flex/R&D																											
Office	-	846.468	-	-	-	102,717	102.717	205,434	205.434	205,434	308,151	308,151	410,868	410.868	410.868	497,988	497,988	585,108	585,108	585,108	672,228	672,228	759,348	759,348	759,348	846,468	846,46
Flex: R&D/Office	-	513,011	-	-	-		117,114	117,114	117,114	117,114	234,227	234,227	234,227	303,923	303,923	303,923	303,923	373,619	373,619	373,619	443,315	443,315	443,315	443,315	513,011	513,011	513,01
Total Office/Flex/R&D	-	1,359,479	-	-	-	102,717	219,831	322,548	322,548	322,548	542,378	542,378	645,095	714,791	714,791	801,911	801,911	958,727	958,727	958,727	1,115,543	1,115,543	1,202,663	1,202,663	1,272,359	1,359,479	
Manufacturing	-	952,169	-	-	-	107,362	107,362	214,725	214,725	322,087	322,087	429,449	429,449	516,569	516,569	516,569	603,689	603,689	690,809	690,809	777,929	777,929	865,049	865,049	952,169	952,169	952,16
Retail																											
Industrial Commercial	_	62,578	_	-	-	_	_	_	16.840	16,840	16,840	16,840	16,840	16,840	32,086	32,086	32,086	32,086	32,086	32,086	47,332	47,332	47,332	47,332	47,332	47,332	62,57
Ancillary Retail	_	62,578	_	-	-	_	_	_	-	-	-	-	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	62,578	62,578	62,578	62,578	
Total Retail	_	125,155	_	-	_	_	_	-	16.840	16.840	16,840	16,840	64,172	64,172	79,418	79,418	79,418	79,418	79,418	79,418	94,664	94,664	109,910	109,910	109,910	109,910	
	Hotel Rooms	,							,	,	,	,	,	,	,	,	,	,	,	,	- 1,	,	,	,	,	,	,
Hotel/Conference	186	160,000	-	-	-	-	-	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,00
Public/Nonprofit																											
UC Davis-Owned	_	115.428	_	-	-	_	_	_	_	_	_	_	45,732	45,732	45,732	45,732	45,732	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,42
Other Nonprofits	-	12.825	_	_	-	_	_	_	_	_	_	_	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	
Total Public/Nonprofit	-	128,253	-	-		-		-		-	-	-	58,557	58,557	58,557	58,557	58,557	128,253	128,253	128,253	128,253	128,253	128,253	128,253	128,253	128,253	
Total Commercial Sq. Ft.	-	2,725,056	-	-	-	210,079	327,193	697,272	714,112	821,474	1,041,304	1,148,667	1,357,273	1,514,089	1,529,335	1,616,455	1,703,575	1,930,087	2,017,207	2,017,207	2,276,389	2,276,389	2,465,875	2,465,875	2,622,691	2,709,811	2,725,05
Other Land Uses		<u>acres</u>																									
Parks and Open Space [1]	_	65	_	_	_	5	8	17	17	19	25	27	32	36	36	38	40	46	18	18	54	54	58	58	62	64	6
Public Parks	-	-	-	_	-	-	-	- ''	.,	-	-	-	- 52	-	-	-					-	-	-	-	-	-	
Greenbelt	_	_	-	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	-	
Private Parks	-	_	-	-	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	
Total Other Land Uses	-	65	-	-	-	5	8	17	17	19	25	27	32	36	36	38	40	46	48	48	54	54	58	58	62	64	6
Total Acres		229																									

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; EPS.

[1] Excludes Parks and Open Space Located within Mace Triangle.

base\_lu

Table A-3
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Occupied Land Uses: Base Development Program

	Vacancy Rate											Occupie	ed Dwelling U	nits and Build	ng Square Fe	et (Cumulative	e)										
Land Use	Assumption [1]	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Commercial (Sq. Ft.)																											
Office/Flex/R&D																											
Office	8%	777,058	-	-	-	94,294	94,294	188,588	188,588	188,588	282,883	282,883	377,177	377,177	377,177	457,153	457,153	537,129	537,129	537,129	617,105	617,105	697,081	697,081	697,081	777,058	777,05
Flex: R&D/Office	10%	461,710	-	-	-	· -	105,402	105,402	105,402	105,402	210,804	210,804	210,804	273,531	273,531	273,531	273,531	336,257	336,257	336,257	398,984	398,984	398,984	398,984	461,710	461,710	461,71
Total Office/Flex/R&D		1,238,768	0	0	0	94,294	199,696	293,991	293,991	293,991	493,687	493,687	587,981	650,708	650,708	730,684	730,684	873,386	873,386	873,386	1,016,089	1,016,089	1,096,065	1,096,065	1,158,791	1,238,768	1,238,76
Manufacturing	9%	865,522	-	-	-	97,592	97,592	195,185	195,185	292,777	292,777	390,369	390,369	469,561	469,561	469,561	548,753	548,753	627,945	627,945	707,137	707,137	786,330	786,330	865,522	865,522	865,52
Retail																											
Industrial Commercial	5%	59,511	-	-	-	-	-	-	16,014	16,014	16,014	16,014	16,014	16,014	30,513	30,513	30,513	30,513	30,513	30,513	45,012	45,012	45,012	45,012	45,012	45,012	59,51
Ancillary Retail	5%	59,511	-	-	-	-	-	-	-	-	-	-	45,013	45,013	45,013	45,013	45,013	45,013	45,013	45,013	45,013	45,013	59,512	59,512	59,512	59,512	59,51
Total Retail		119,022	0	0	0	0	0	0	16,014	16,014	16,014	16,014	61,027	61,027	75,526	75,526	75,526	75,526	75,526	75,526	90,025	90,025	104,524	104,524	104,524	104,524	119,02
Hotel/Conference	-	160,000	-	-	-	-	-	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,00
Public/Nonprofit																											
UC Davis	0%	115,428	-	-	-	-	-	-	-	-	-	-	45,732	45,732	45,732	45,732	45,732	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,428	115,42
Other Public/Nonprofit	0%	12,825	-	-	-	-	-	-	-	-	-	-	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,82
Total Public/Nonprofit		128,253	0	0	0	0	0	0	0	0	0	0	58,557	58,557	58,557	58,557	58,557	128,253	128,253	128,253	128,253	128,253	128,253	128,253	128,253	128,253	128,25
Total Commercial Sq. Ft.		2,511,565				191,886	297,289	649,175	665,189	762,782	962,478	4 000 070	1,257,934	1,399,853	1,414,352	1,494,328		1,785,919	1,865,111	1,865,111	2,101,504	2,101,504	2,275,171	2,275,171	2,417,090	2,497,066	2,511,56

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; EPS.

<sup>[1]</sup> Vacancy rate assumption based on a review of vacancy rates over the last 5 years (2010-2014) for land uses in the City of Davis. Data collected from CoStar as of fourth quarter, 2014.

Table A-4
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Residential and Employee Population: Base Development Program

														Ar	nual (Cumula	tive)											
Land Use	Assumption [1]	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Commercial																											
Office/Flex/R&D	Sq. Ft./Employee													Employ	rees												
Office	290	2,680	0	0	0	325	325	650	650	650	975	975	1,301	1,301	1,301	1,576	1,576	1,852	1,852	1,852	2,128	2,128	2,404	2,404	2,404	2,680	2,680
Flex: R&D/Office	450	1,026	0	0	0	0	234	234	234	234	468	468	468	608	608	608	608	747	747	747	887	887	887	887	1,026	1,026	1,026
Total Office/Flex/R&D		3,706	0	0	0	325	559	885	885	885	1,444	1,444	1,769	1,908	1,908	2,184	2,184	2,599	2,599	2,599	3,015	3,015	3,290	3,290	3,430	3,706	3,706
Manufacturing	800	1,082	0	0	0	122	122	244	244	366	366	488	488	587	587	587	686	686	785	785	884	884	983	983	1,082	1,082	1,082
Retail																											
Industrial Commercial	500	119	0	0	0	0	0	0	32	32	32	32	32	32	61	61	61	61	61	61	90	90	90	90	90	90	119
Ancillary Retail	500	119	0	0	0	0	0	0	0	0	0	0	90	90	90	90	90	90	90	90	90	90	119	119	119	119	119
Total Retail		238	0	0	0	0	0	0	32	32	32	32	122	122	151	151	151	151	151	151	180	180	209	209	209	209	238
Hotel/Conference	2,000	80	0	0	0	0	0	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80	80
Public/Nonprofit	350	366	0	0	0	0	0	0	0	0	0	0	167	167	167	167	167	366	366	366	366	366	366	366	366	366	366
Total Commercial Employmen	nt	5,472	0	0	0	447	681	1,209	1,241	1,363	1,922	2,044	2,626	2,865	2,894	3,170	3,269	3,883	3,982	3,982	4,525	4,525	4,929	4,929	5,167	5,443	5,472
														Persons S	Served												
Persons Served [3]		2,736	0	0	0	224	341	604	620	681	961	1,022	1,313	1,432	1,447	1,585	1,634	1,941	1,991	1,991	2,262	2,262	2,464	2,464	2,584	2,721	2,736

Source: City of Davis; CoStar; EPS.

base\_emp

<sup>[1]</sup> Refer to Table A-5 for assumption sources.[2] Persons Served defined as total project area population plus half of total project area employees.

### **DRAFT**

Table A-5
Davis Innovation Centers
Fiscal Impact Analysis
Fiscal Impact Analysis Assumptions

Land Use	Estimated Average Assessed Value [1]	Turnover Rate [2]	Average Persons Per Dwelling Unit [3]	Sq. Ft./ Employee [4]
Commercial (Sq. Ft.)	<u>Per Sq. Ft</u>			
Office/Flex/R&D				
Office	\$225	5%	-	290
Flex: R&D/Office	\$245	5%	-	450
Total Office/Flex/R&D	-		-	
Manufacturing	\$250	5%	-	800
Retail				
Industrial Commercial	\$225	5%	-	500
Ancillary Retail	\$225	5%	-	500
Total Retail	-		-	
Hotel/Conference	\$225	5%	-	2,000
Public/Nonprofit	\$0	5%	-	350

lu\_assum

Source: City of Davis; Urban Land Institute (ULI); Andy Plescia/Goodwin Consulting Group; ESRI; CoStar; Loopnet; DTZ; EPS.

- [1] Residential assessed value based on data prepared by Andy Plescia and Goodwin Consulting Group as of July 2015. Commercial assessed values based on research conducted utilizing current FY 2014-15 assessed values for similar land uses in the City of Davis, current brokerage listings for similar land uses in the city and broader Sacramento Region, and interviews with local real estate professionals
- [2] Based on EPS research on real property turnover rates in the Sacramento Region.
- [3] Average persons per dwelling unit from the City of Davis.
- [4] Sq. ft. per employee based on data from existing development in the 2nd Street Corridor and Interland Urban Research Park, Urban Land Institute (ULI), and subscription-based data (ESRI, CoStar).

### APPENDIX B:

### Revenue-Estimating Tables



Table B-1	Revenue-Estimating Procedures	.B-1
Table B-2	Estimated Annual Project Revenues at Buildout	.B-2
Table B-3	Estimated Annual Property Tax Revenue	.B-3
Table B-4	Real Property Transfer Tax Revenue	.B-∠
Table B-5	Estimated Annual Taxable Sales and Use Tax Revenue	.B-5
Table B-5A	Estimated Annual Taxable Sales from Proposed Development, Hybrid Market Support Method	. В-6
Table B-5B	Estimated Annual Taxable Sales from Nonresidential Development	.B-7
Table B-6	Estimated Annual Transient Occupancy Tax Revenue	.B-8
Table B-7	Estimated Annual Business License Tax Revenue	.B-9
Table B-8	Estimated Annual Municipal Service Tax Revenue	3-10
Table B-9	Estimated Annual Public Safety Tax Revenue	3-11

rev\_pro

Table B-1
Davis Innovation Centers
Fiscal Impact Analysis
Revenue-Estimating Procedures (2015\$)

ltem	Estimating Procedure	Case Study Reference	FY 2015-16 Adopted Revenues	Service Population [1]	Adjustment Factor [2]	Revenue Multiplier
General Fund Revenues						
Property Taxes	Case Study	Table B-3	\$12,313,869	NA	-	-
Property Tax In-Lieu of Vehicle License Fees	Case Study	Table B-3	\$5,661,520	NA	-	-
Property Transfer Tax	Case Study	Table B-4	\$225,000	NA	-	-
Sales and Use Taxes	Case Study	Table B-5	\$12,394,283	NA	-	-
Property Tax in-Lieu of Sales Tax	Case Study	Table B-5	\$1,408,244	NA	-	-
Transient Occupancy Tax	Case Study	Table B-6	\$1,270,000	NA	-	-
Business License Tax	Case Study	Table B-7	\$1,706,707	NA	-	-
Municipal Service Tax	Case Study	Table B-8	\$2,842,670	NA	-	-
Franchise Fees	Per Person Served	-	\$1,201,979	76,233	100%	\$15.77
Intergovernmental	[3]	-	\$164,634	NA	-	-
Charges for Services	Per Capita	-	\$2,292,964	66,757	100%	\$34.35
Community Services Revenue	Per Capita	-	\$2,519,560	66,757	64%	\$58.97
Fines and Forfeitures	Per Person Served	-	\$686,900	76,233	100%	\$9.01
Use of Money & Property	[3]	-	\$4,521,041	NA	-	-
All Other Revenue	[3]	-	\$2,900,000	NA	-	-
Total General Fund Revenues			\$52,109,371			
Other Non-General Fund Revenues [4]						
Gas Tax Revenues	Per Capita	-	\$1,406,033	66,757	100%	\$21.06
Parks Maintenance Tax	Per Person Served	-	\$1,355,000	76,233	100%	\$17.77
Prop. 172 Public Safety Sales Tax	Case Study	Table B-5	\$491,000	NA	-	-
Public Safety Tax	Case Study	#REF!	\$2,955,040	NA	-	-
Total Non-General Fund Other Revenues	,		\$6,207,073			
Total General Fund and Other Non-General Fund	Revenues		\$58,316,444			

Source: City of Davis FY 2015-16 Adopted Budget; EPS.

[1] Represents Citywide residents or persons served as shown in Table A-1.

<sup>[2]</sup> Adjustment factors provided by the City of Davis. Reflects the percentage of revenue estimated to be impacted by new growth.

<sup>[3]</sup> Non-General Fund revenue categories that are affected by the introduction of new employees and residents resulting from the project used partially to fund expenditures included in the analysis.

<sup>[4]</sup> Reflects additional revenues used to fund General Fund expenditures.

Table B-2 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Project Revenues at Buildout (2015\$)

													Annual Rever	nues												
Revenues	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
General Fund Revenues [1]																										
Property Taxes	\$680,000	\$0	\$0	\$0	\$55,000	\$86,000	\$181,000	\$185,000	\$215,000	\$272,000	\$301,000	\$338,000	\$381,000	\$385,000	\$406,000	\$430,000	\$471,000	\$495,000	\$495,000	\$563,000	\$563,000	\$612,000	\$612,000	\$655,000	\$676,000	\$680,000
Property Tax In-Lieu of Vehicle License Fees	\$502,000	\$0	\$0	\$0	\$41,000	\$64,000	\$134,000	\$137,000	\$158,000	\$200,000	\$222,000	\$250,000	\$281,000	\$284,000	\$300,000	\$317,000	\$347,000	\$365,000	\$365,000	\$415,000	\$415,000	\$451,000	\$451,000	\$483,000	\$499,000	\$502,000
Property Transfer Tax	\$34,000	\$0	\$0	\$0	\$3,000	\$4,000	\$9,000	\$9,000	\$11,000	\$14,000	\$15,000	\$17,000	\$19,000	\$19,000	\$20,000	\$22,000	\$24,000	\$25,000	\$25,000	\$28,000	\$28,000	\$31,000	\$31,000	\$33,000	\$34,000	\$34,000
Sales and Use Taxes	\$744,000	\$0	\$0	\$0	\$56,000	\$75,000	\$133,000	\$155,000	\$193,000	\$230,000	\$268,000	\$352,000	\$394,000	\$415,000	\$430,000	\$461,000	\$491,000	\$521,000	\$521,000	\$600,000	\$600,000	\$666,000	\$666,000	\$709,000	\$724,000	\$744,000
Property Tax in-Lieu of Sales Tax	\$248,000	\$0	\$0	\$0	\$19,000	\$25,000	\$44,000	\$52,000	\$64,000	\$77,000	\$89,000	\$117,000	\$131,000	\$138,000	\$143,000	\$154,000	\$164,000	\$174,000	\$174,000	\$200,000	\$200,000	\$222,000	\$222,000	\$236,000	\$241,000	\$248,000
Transient Occupancy Tax	\$714,000	\$0	\$0	\$0	\$0	\$0	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000	\$714,000
Business License Tax	\$398,000	\$0	\$0	\$0	\$35,000	\$54,000	\$93,000	\$95,000	\$112,000	\$148,000	\$166,000	\$188,000	\$214,000	\$216,000	\$230,000	\$244,000	\$270,000	\$284,000	\$284,000	\$326,000	\$326,000	\$356,000	\$356,000	\$382,000	\$396,000	\$398,000
Municipal Service Tax	\$281,000	\$0	\$0	\$0	\$23,000	\$35,000	\$75,000	\$77,000	\$88,000	\$112,000	\$124,000	\$141,000	\$158,000	\$160,000	\$169,000	\$178,000	\$195,000	\$205,000	\$205,000	\$233,000	\$233,000	\$253,000	\$253,000	\$270,000	\$279,000	\$281,000
Franchise Fees	\$43,000	\$0	\$0	\$0	\$4,000	\$5,000	\$10,000	\$10,000	\$11,000	\$15,000	\$16,000	\$21,000	\$23,000	\$23,000	\$25,000	\$26,000	\$31,000	\$31,000	\$31,000	\$36,000	\$36,000	\$39,000	\$39,000	\$41,000	\$43,000	\$43,000
Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Community Services Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines and Forfeitures	\$25,000	\$0	\$0	\$0	\$2,000	\$3,000	\$5,000	\$6,000	\$6,000	\$9,000	\$9,000	\$12,000	\$13,000	\$13,000	\$14,000	\$15,000	\$17,000	\$18,000	\$18,000	\$20,000	\$20,000	\$22,000	\$22,000	\$23,000	\$25,000	\$25,000
Total General Fund Revenues	\$3,669,000	\$0	\$0	\$0	\$238,000	\$351,000	\$1,398,000	\$1,440,000	\$1,572,000	\$1,791,000	\$1,924,000	\$2,150,000	\$2,328,000	\$2,367,000	\$2,451,000	\$2,561,000	\$2,724,000	\$2,832,000	\$2,832,000	\$3,135,000	\$3,135,000	\$3,366,000	\$3,366,000	\$3,546,000	\$3,631,000	\$3,669,000
Other Non-General Fund Revenues																										
Gas Tax Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Parks Maintenance Tax	\$49,000	\$0	\$0	\$0	\$4,000	\$6,000	\$11,000	\$11,000	\$12,000	\$17,000	\$18,000	\$23,000	\$25,000	\$26,000	\$28,000	\$29,000	\$34,000	\$35,000	\$35,000	\$40,000	\$40,000	\$44,000	\$44,000	\$46,000	\$48,000	\$49,000
Prop. 172 Public Safety Sales Tax	\$26,000	\$0	\$0	\$0	\$2,000	\$3,000	\$5,000	\$6,000	\$7,000	\$8,000	\$10,000	\$13,000	\$14,000	\$15,000	\$15,000	\$16,000	\$17,000	\$19,000	\$19,000	\$21,000	\$21,000	\$24,000	\$24,000	\$25,000	\$26,000	\$26,000
Public Safety Tax	\$341,000	\$0	\$0	\$0	\$28,000	\$43,000	\$92,000	\$94,000	\$108,000	\$137,000	\$151,000	\$171,000	\$191,000	\$193,000	\$205,000	\$216,000	\$237,000	\$248,000	\$248,000	\$282,000	\$282,000	\$307,000	\$307,000	\$328,000	\$339,000	\$341,000
Total Non-General Fund Other Revenues	\$416,000	\$0	\$0	\$0	\$34,000	\$52,000	\$108,000	\$111,000	\$127,000	\$162,000	\$179,000	\$207,000	\$230,000	\$234,000	\$248,000	\$261,000	\$288,000	\$302,000	\$302,000	\$343,000	\$343,000	\$375,000	\$375,000	\$399,000	\$413,000	\$416,000
Total General Fund and Other Non-General Fund Revenues	\$4,085,000	\$0	\$0	\$0	\$272,000	\$403,000	\$1,506,000	\$1,551,000	\$1,699,000	\$1,953,000	\$2,103,000	\$2,357,000	\$2,558,000	\$2,601,000	\$2,699,000	\$2,822,000	\$3,012,000	\$3,134,000	\$3,134,000	\$3,478,000	\$3,478,000	\$3,741,000	\$3,741,000	\$3,945,000	\$4,044,000	\$4,085,000

Source: City of Davis FY 2015-16 Adopted Budget; EPS.

Note: Values are rounded to the nearest \$1,000.

[1] Refer to Table B-1 for details regarding revenue categories. Revenue categories not included in analysis have been omitted.

Table B-3 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Property Tax Revenue (2015\$)

															MRIC Property T													
Item	Assumptions/ Source	Formula	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	nnual (Cumulative Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
roperty Tax Revenue (1% of Assessed Value) Assessed Value (2015\$)	Table D-2	а	\$618,345,120	\$0	\$0	\$0	\$49,951,888	\$78,644,695	\$164,596,583	\$168,385,470	\$195,226,033	\$247,030,165	\$273,870,728	\$307,631,753	\$346,487,273	\$349,917,623	\$369,519,623	\$391,299,623	\$427,977,143	\$449,757,143	\$449,757,143	\$511,645,013	\$511,645,013	\$556,457,363	\$556,457,363	\$595,312,883	\$614,914,883	\$618,345,2
roperty Tax Revenue (1% of Assessed Value)	1.00%	b = a * 1.00%	\$6,183,451	\$0	\$0	\$0	\$499,519	\$786,447	\$1,645,966	\$1,683,855	\$1,952,260	\$2,470,302	\$2,738,707	\$3,076,318	\$3,464,873	\$3,499,176	\$3,695,196	\$3,912,996	\$4,279,771	\$4,497,571	\$4,497,571	\$5,116,450	\$5,116,450	\$5,564,574	\$5,564,574	\$5,953,129	\$6,149,149	\$6,183,4
ity General Fund Property Tax Rate [1]	11.00%	c																										
stimated Property Tax Allocation City General Fund Other Agencies/ERAF		<b>d = b * c</b> e = b * (1-c)	<b>\$679,939</b> \$5,503,512	<b>\$0</b> \$0	<b>\$0</b> \$0	<b>\$0</b> \$0	<b>\$54,928</b> \$444,591	<b>\$86,479</b> \$699,968	<b>\$180,992</b> \$1,464,974	<b>\$185,158</b> \$1,498,696	<b>\$214,673</b> \$1,737,588	<b>\$271,637</b> \$2,198,665	<b>\$301,151</b> \$2,437,556	<b>\$338,275</b> \$2,738,042	<b>\$381,001</b> \$3,083,872	<b>\$384,773</b> \$3,114,403	<b>\$406,328</b> \$3,288,868	<b>\$430,277</b> \$3,482,719	<b>\$470,608</b> \$3,809,163	<b>\$494,558</b> \$4,003,014	<b>\$494,558</b> \$4,003,014	<b>\$562,610</b> \$4,553,840	<b>\$562,610</b> \$4,553,840	<b>\$611,887</b> \$4,952,687	<b>\$611,887</b> \$4,952,687	<b>\$654,613</b> \$5,298,516	<b>\$676,167</b> \$5,472,982	<b>\$679,9</b> \$5,503,5
roperty Tax In-Lieu of Motor Vehicle In-Lieu Fee F	evenue (VLF)																											
Total Citywide Assessed Value [2] Total Assessed Value of Project Total Assessed Value		f $a$ $g = a + f$	\$6,978,905,700 \$618,345,120 \$7,597,250,820	\$6,978,905,700 \$0 \$6,978,905,700	\$6,978,905,700 \$0 \$6,978,905,700	\$6,978,905,700 \$0 \$6,978,905,700	\$6,978,905,700 \$49,951,888 \$7,028,857,588	\$6,978,905,700 \$78,644,695 \$7,057,550,395	\$6,978,905,700 \$164,596,583 \$7,143,502,283	\$6,978,905,700 \$168,385,470 \$7,147,291,170	\$6,978,905,700 \$195,226,033 \$7,174,131,733	\$6,978,905,700 \$247,030,165 \$7,225,935,865	\$6,978,905,700 \$273,870,728 \$7,252,776,428	\$6,978,905,700 \$307,631,753 \$7,286,537,453	\$6,978,905,700 \$346,487,273 \$7,325,392,973	\$6,978,905,700 \$349,917,623 \$7,328,823,323	\$6,978,905,700 \$369,519,623 \$7,348,425,323	\$6,978,905,700 \$391,299,623 \$7,370,205,323	\$6,978,905,700 \$427,977,143 \$7,406,882,843	\$6,978,905,700 \$449,757,143 \$7,428,662,843	\$6,978,905,700 \$449,757,143 \$7,428,662,843	\$6,978,905,700 \$511,645,013 \$7,490,550,713	\$6,978,905,700 \$511,645,013 \$7,490,550,713	\$6,978,905,700 \$556,457,363 \$7,535,363,063	\$6,978,905,700 \$556,457,363 \$7,535,363,063	\$6,978,905,700 \$595,312,883 \$7,574,218,583	\$6,978,905,700 \$614,914,883 \$7,593,820,583	\$6,978,905, \$618,345,; \$7,597,250,
Percent Change in AV		h = a/f	8.86%	0.00%	0.00%	0.00%	0.72%	1.13%	2.36%	2.41%	2.80%	3.54%	3.92%	4.41%	4.96%	5.01%	5.29%	5.61%	6.13%	6.44%	6.44%	7.33%	7.33%	7.97%	7.97%	8.53%	8.81%	8.
Property Tax In-Lieu of VLF [3]	\$5,661,520	i = h * \$5,661,520	\$501,622	\$0	\$0	90	\$40,523	\$63,799	\$133,526	\$136,600	\$158,374	\$200.399	\$222,173	\$249.561	\$281,082	\$283.865	\$299.767	\$317,435	\$347.189	\$364.858	\$364.858	\$415,063	\$415,063	\$451.417	\$451,417	\$482,938	\$498,839	\$501,

Source: City of Davis; Yolo County; EPS.

[1] For assumptions and calculation of the estimated property tax allocation, refer to Table D-1. Based on 50%50% tax sharing split between the City of Davis and Yolo County for development in MRIC and Nishi Gateway. The Olive Drive area is currently in the city and is not subject to a tax sharing split assumption. [2] Reflects final assessed valuation for FY 2014-15. Includes Citywide secured, unsecured, homeowner exemption, and public utility rolls. [3] Property tax in-lieu of VLF amount taken from FY 2015-16 Approved City Budget. See Table B-1.

Table B-4 Davis Innovation Centers Fiscal Impact Analysis Real Property Transfer Tax Revenue (2015\$)

	Source/	Assessed	er Tax Revenue at ildout Annual Transfer												Annual Transfe	er Tax Revenue	(Cumulative)											
Description	Assumption	Value [1]	Tax Revenue [2]	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Rate per \$1,000 of AV	\$1.10																											
Property Turnover Rate (% per year) [3] Nonresidential	5%																											
Annual Transfer Tax Revenue																												
Nonresidential [4]		\$618,345,12	0 \$34,009	\$0	\$0	\$0	\$2,747	\$4,325	\$9,053	\$9,261	\$10,737	\$13,587	\$15,063	\$16,920	\$19,057	\$19,245	\$20,324	\$21,521	\$23,539	\$24,737	\$24,737	\$28,140	\$28,140	\$30,605	\$30,605	\$32,742	\$33,820	\$34,009
Total Annual Transfer Tax Revenue		\$618,345,12	0 \$34,009	\$0	\$0	\$0	\$2,747	\$4,325	\$9,053	\$9,261	\$10,737	\$13,587	\$15,063	\$16,920	\$19,057	\$19,245	\$20,324	\$21,521	\$23,539	\$24,737	\$24,737	\$28,140	\$28,140	\$30,605	\$30,605	\$32,742	\$33,820	\$34,009

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<sup>[1]</sup> Assessed Values (AV) derived in Table D-2. Note that assessed values are expressed in 2015\$ and include no real AV growth.
[2] Formula for Transfer Tax = Assessed Value\$1,000 \* Rate per \$1,000 of Assessed Value \* Turnover rate.
[3] Based on EPS research on real property turnover rates in the Sacramento Region.
[4] The nonresidential AV for Public/Nonprofit uses is omitted in this analysis. As a conservative assumption, this analysis assumes that these land uses would continue to be owned by public/non-profit uses, which are exempt from paying this tax pursuant to California Revenue and Tax Code \$11921-11930.

Table B-5 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Taxable Sales and Use Tax Revenue (2015\$)

		Source/												A	nnual Taxable S	ales Revenue												
Item	Formula	Assumptions	MRIC	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 2
Estimated Annual Taxable Sales																												
Annual Taxable Sales from New HH/Employee Expenditures	a	Table B-5A	\$13,132,596	\$0	\$0	\$0	\$1,073,143	\$1,635,287	\$2,900,430	\$2,977,299	\$3,270,076	\$4,612,587	\$4,905,364	\$6,303,324	\$6,875,441	\$6,945,036	\$7,606,908	\$7,844,484	\$9,318,812	\$9,556,388	\$9,556,388	\$10,859,972	\$10,859,972	\$11,829,015	\$11,829,015	\$12,401,132	\$13,063,003	\$13,132
Net Annual Taxable Sales from Onsite Nonresidential Uses	b	Table B-5B	\$86,130,798	\$0	\$0	\$0	\$6,443,556	\$8,382,955	\$14,768,911	\$17,708,507	\$22,500,289	\$26,091,463	\$30,883,244	\$40,677,095	\$45,719,592	\$48,381,019	\$49,781,980	\$53,670,311	\$56,082,064	\$59,970,395	\$59,970,395	\$69,075,280	\$69,075,280	\$77,026,000	\$77,026,000	\$82,068,497	\$83,469,458	\$86,130,
Annual Taxable Sales from Total Net New Development	c = a + b		\$99,263,394	\$0	\$0	\$0	\$7,516,698	\$10,018,243	\$17,669,341	\$20,685,807	\$25,770,365	\$30,704,049	\$35,788,607	\$46,980,419	\$52,595,033	\$55,326,055	\$57,388,888	\$61,514,795	\$65,400,876	\$69,526,784	\$69,526,784	\$79,935,252	\$79,935,252	\$88,855,015	\$88,855,015	\$94,469,628	\$96,532,462	\$99,263,4
Annual Sales Tax Revenue																												
Bradley Burns Sales Tax Rate		1.0000%																										
Measure O Sales Tax Rate [1]		0.0000%																										
Supplemental Sales Tax		0.0000%																										
Less Property Tax in Lieu of Sales Tax Rate [2]		(0.2500%)																										
Total Bradley Burns Sales Tax Revenue	d = c * 0.75%	0.7500%	\$744,475	\$0	\$0	\$0	\$56,375	\$75,137	\$132,520	\$155,144	\$193,278	\$230,280	\$268,415	\$352,353	\$394,463	\$414,945	\$430,417	\$461,361	\$490,507	\$521,451	\$521,451	\$599,514	\$599,514	\$666,413	\$666,413	\$708,522	\$723,993	\$744,4
Annual Property Tax in Lieu of Sales Tax Revenue [2]	e = b * .25%	0.2500%	\$248.158	***	\$0	***	\$18.792	\$25,046	\$44,173	\$51.715	\$64,426	\$76,760	\$89.472	\$117.451	\$131,488	\$138.315	\$143.472	\$153,787	\$163.502	\$173.817	\$173,817	\$199,838	\$199.838	\$222,138	\$222.138	\$236.174	\$241.331	\$248,1
Annual Property Tax III Lieu of Sales Tax Revenue [2]	0 = D25%	0.2300%	\$240,150	<b>\$</b> 0	\$0	\$0	\$10,792	\$25,046	\$44,173	\$51,715	\$64,426	\$70,700	\$09,472	\$117,451	\$131,400	\$130,313	\$143,472	\$155,767	\$163,502	\$173,017	\$173,017	\$199,030	\$199,030	\$222,130	\$222,130	\$230,174	\$241,331	\$240,1
Gross Proposition 172 Public Safety Sales Tax Revenue [3]	f = c * 3.56%	3.56%	\$26,483	\$0	\$0	\$0	\$2,005	\$2,673	\$4,714	\$5,519	\$6,876	\$8,192	\$9,548	\$12,534	\$14,032	\$14,761	\$15,311	\$16,412	\$17,449	\$18,550	\$18,550	\$21,327	\$21,327	\$23,706	\$23,706	\$25,204	\$25,755	\$26,4
																												ealoe

Source: City of Davis; Yolo County; California State Board of Equalization; EPS.

[1] Measure O is a 1% general sales and use tax rate authorized through December 31, 2020. As a conservative assumption, this analysis assumes Measure O will not be renewed and because buildout of both projects is anticipated to occur after this date, this additional sales tax rate is excluded from the analysis.
[2] Based on Senate Bill 1096 as amended by Assembly Bill 2115 which states 1/4 of the 1 percent sales tax revenue (.2500 percent) will be exchanged for an equal dollar amount of property tax revenue.
[3] Calculated as the ratio of Proposition 172 Public Safety Tax revenue and total sales tax revenue affecting the estimate of this revenue source is estimated to be nominal.

Table B-5A
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Taxable Sales from Proposed Development, Hybrid Market Support Method (2015)

												4	nnual Taxable	Sales Revenue	from Market S	Support											
Annual Taxable Sales from Market Suppor	Assumption	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Annual Taxable Sales from New Employees																											
Taxable Sales from New Employment																											
New Employees [1]		5,472	0	0	0	447	681	1,209	1,241	1,363	1,922	2,044	2,626	2,865	2,894	3,170	3,269	3,883	3,982	3,982	4,525	4,525	4,929	4,929	5,167	5,443	5,472
Average Daily Taxable Sales per New Employee [2]	\$20.00																										
Work Days per Year	240																										
Est. Retail Capture Rate within the City of Davis [3]	50%																										
Total Taxable Sales from Net New Employees		\$13,132,596	\$0	\$0	\$0	\$1,073,143	\$1,635,287	\$2,900,430	\$2,977,299	\$3,270,076	\$4,612,587	\$4,905,364	\$6,303,324	\$6,875,441	\$6,945,036	\$7,606,908	\$7,844,484	\$9,318,812	\$9,556,388	\$9,556,388	\$10,859,972	\$10,859,972	\$11,829,015	\$11,829,015	\$12,401,132	\$13,063,003	\$13,132,598
Total Annual Taxable Sales from Market Support Within the City of Davi		\$13,132,596	\$0	\$0	\$0	\$1,073,143	\$1,635,287	\$2,900,430	\$2,977,299	\$3,270,076	\$4,612,587	\$4,905,364	\$6,303,324	\$6,875,441	\$6,945,036	\$7,606,908	\$7,844,484	\$9,318,812	\$9,556,388	\$9,556,388	\$10,859,972	\$10,859,972	\$11,829,015	\$11,829,015	\$12,401,132	\$13,063,003	\$13,132,598
Estimated Total Annual Taxable Sales Onsite (Within the Project)	30%	\$3,939,779	\$0	\$0	\$0	\$321,943	\$490,586	\$870,129	\$893,190	\$981,023	\$1,383,776	\$1,471,609	\$1,890,997	\$2,062,632	\$2,083,511	\$2,282,072	\$2,353,345	\$2,795,644	\$2,866,916	\$2,866,916	\$3,257,992	\$3,257,992	\$3,548,704	\$3,548,704	\$3,720,340	\$3,918,901	\$3,939,780
Estimated Total Annual Taxable Sales Offsite (Outside the Project)	70%	\$9,192,817	\$0	\$0	\$0	\$751,200	\$1,144,701	\$2,030,301	\$2,084,109	\$2,289,053	\$3,228,811	\$3,433,754	\$4,412,327	\$4,812,809	\$4,861,525	\$5,324,835	\$5,491,139	\$6,523,168	\$6,689,472	\$6,689,472	\$7,601,980	\$7,601,980	\$8,280,310	\$8,280,310	\$8,680,792	\$9,144,102	\$9,192,819
Total Annual Taxable Sales from Market Support Within the City of Davi		\$13,132,596	\$0	\$0	\$0	\$1.073.143	\$1.635.287	\$2.900.430	\$2.977.299	\$3.270.076	\$4.612.587	\$4 905 364	\$6.303.324	\$6.875.441	\$6.945.036	\$7 606 908	\$7 844 484	\$9 318 812	\$9 556 388	\$9 556 388	\$10 859 972	\$10.859.972	\$11.829.015	\$11.829.015	\$12.401.132	\$13.063.003	\$13.132.598
Estimated Total Annual Taxable Sales Onsite (Within the Project)		\$3,939,779	\$0	\$0	\$0	\$321,943	\$490,586	\$870.129	\$893,190	\$981.023	\$1,383,776	\$1,471,609	\$1,890,997	\$2,062,632	\$2.083.511	\$2,282,072	\$2,353,345	\$2,795,644	\$2.866.916	\$2,866,916	\$3.257.992	\$3.257.992	\$3.548.704	\$3.548.704	\$3,720,340	\$3.918.901	, . ,
Estimated Total Annual Taxable Sales Offsite (Outside the Project)		\$9,192,817	\$0	\$0	\$0	\$751,200	\$1,144,701	\$2,030,301	\$2,084,109	\$2,289,053	\$3,228,811	\$3,433,754	\$4,412,327	\$4,812,809	\$4,861,525	\$5,324,835	\$5,491,139	\$6,523,168	\$6,689,472	\$6,689,472	\$7,601,980	\$7,601,980	\$8,280,310	\$8,280,310	\$8,680,792	\$9,144,102	1 1 1

Source: U.S. Department of Labor, Bureau of Labor Statistics; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; City of Davis; EPS.

<sup>[1]</sup> Refer to Table A-4 for employee estimates.
[2] Based on the International Council of Shopping Centers' 2012 study "Office Worker Retail Spending in the Digital Age" for suburban areas with retail opportunities and adjusted to reflect Davis' retail mix. The data in this resource was escalated to reflect 2015 dollars using the Bureau of Labor Statistics Consumer Price Index, West Region. In addition, data was adjusted to reflect spending on taxable goods and services only.
[3] Estimated retail capture rate within the City of Davis is based on EPS's qualitative appraisal of retail establishments within and outside of the City of Davis.

Table B-5B Davis Innovation Center: Fiscal Impact Analysis Estimated Annual Taxable Sales from Nonresidential Development (2015\$

Base Development Program

													Annual Tax	able Sales Reve	enue from Non	residential Dev	elopment											
Item	Annual Taxable Sales per Sq. Ft. [1]	Occupied Bldg. Sq. Ft. [2]	Total Annual Taxable Sales	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Ai Year 12	nnual Taxable S Year 13	iales Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Annual Taxable Sales from Onsite Nonresidential Developmen																												
Office/Flex/R&D																												
Office	\$20	777,058	\$15,541,152	\$0	\$0	\$0	\$1,885,884	\$1,885,884	\$3,771,768	\$3,771,768	\$3,771,768	\$5,657,652	\$5,657,652	\$7,543,536	\$7,543,536	\$7,543,536	\$9,143,060	\$9,143,060	\$10,742,583	\$10,742,583	\$10,742,583	\$12,342,106	\$12,342,106	\$13,941,629	\$13,941,629	\$13,941,629	\$15,541,152	2 \$15,541,15
Flex: R&D/Office	\$20	461,710	\$9,234,198	\$0	\$0	\$0	\$0	\$2,108,043	\$2,108,043	\$2,108,043	\$2,108,043		\$4,216,086	\$4,216,086	\$5,470,614	\$5,470,614	\$5,470,614	\$5,470,614	\$6,725,142	\$6,725,142			\$7,979,670			\$9,234,198		
Total Office/Flex/R&D		1,238,768	\$24,775,350	\$0	\$0	\$0	\$1,885,884	\$3,993,927	\$5,879,811	\$5,879,811	\$5,879,811	\$9,873,738	\$9,873,738	\$11,759,622	\$13,014,150	\$13,014,150	\$14,613,674	\$14,613,674	\$17,467,725	\$17,467,725	\$17,467,725	\$20,321,776	\$20,321,776	\$21,921,299	\$21,921,299	\$23,175,827	\$24,775,350	0 \$24,775,35
Manufacturing	\$50	865,522	\$43,276,081	\$0	\$0	\$0	\$4,879,614	\$4,879,614	\$9,759,229	\$9,759,229	\$14,638,843	\$14,638,843	\$19,518,457	\$19,518,457	\$23,478,061	\$23,478,061	\$23,478,061	\$27,437,665	\$27,437,665	\$31,397,269	\$31,397,269	\$35,356,873	\$35,356,873	\$39,316,477	\$39,316,477	\$43,276,081	\$43,276,08	1 \$43,276,08
Retail																												
Industrial Commercia	\$185	59,511	\$11,009,572	\$0	\$0	\$0	\$0	\$0	\$0	\$2,962,657	\$2,962,657	\$2,962,657	\$2,962,657	\$2,962,657	\$2,962,657	\$5,644,962	\$5,644,962	\$5,644,962	\$5,644,962	\$5,644,962	\$5,644,962	\$8,327,267	\$8,327,267	\$8,327,267	\$8,327,267	\$8,327,267	\$8,327,267	7 \$11,009,57
Ancillary Retai	\$185	59,511	\$11,009,572	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$8,327,355	\$11,009,660	\$11,009,660	\$11,009,660	\$11,009,660	0 \$11,009,66
Total Retail		119,022	\$22,019,145	\$0	\$0	\$0	\$0	\$0	\$0	\$2,962,657	\$2,962,657	\$2,962,657	\$2,962,657	\$11,290,013	\$11,290,013	\$13,972,318	\$13,972,318	\$13,972,318	\$13,972,318	\$13,972,318	\$13,972,318	\$16,654,623	\$16,654,623	\$19,336,928	\$19,336,928	\$19,336,928	\$19,336,928	8 \$22,019,23
Hotel/Conference	\$0	160,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$
Public/Nonprofit	\$0	128,253	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	o \$
Total Annual Taxable Sales from Onsite Nonresidential Developmen		2,511,565	\$90,070,576	\$0	\$0	\$0	\$6,765,498	\$8,873,541	\$15,639,040	\$18,601,697	\$23,481,311	\$27,475,239	\$32,354,853	\$42,568,092	\$47,782,224	\$50,464,529	\$52,064,053	\$56,023,657	\$58,877,708	\$62,837,312	\$62,837,312	\$72,333,272	\$72,333,272	\$80,574,704	\$80,574,704	\$85,788,836	\$87,388,359	9 \$90,070,66
Less Total Annual Taxable Sales from Market Support			\$3,939,779	ro.	r.o.	***	\$004.040	£400 F00	£070.400	\$893.190	\$981.023	\$1.383.776	\$1.471.609	\$1.890.997	\$2.062.632	\$2.083.511	£0.000.070	\$2.353.345	\$2.795.644	\$2.866.916	\$2.866.916	\$3.257.992	\$2.0F7.000	\$3,548,704	\$3.548.704	£0.700.040	\$3.918.90°	1 \$3,939,78
(within the Project) [3]			\$3,939,779	\$0	\$0	\$0	\$321,943	\$490,586	\$870,129	\$893,190	\$981,023	\$1,383,776	\$1,471,609	\$1,890,997	\$2,062,632	\$2,083,511	\$2,282,072	\$2,353,345	\$2,795,644	\$2,800,910	\$2,866,916	\$3,257,992	\$3,257,992	\$3,548,704	\$3,548,704	\$3,720,340	\$3,918,90	\$3,939,78
Annual Taxable Sales less Market Support			\$86,130,798	\$0	\$0	\$0	\$6,443,556	\$8,382,955	\$14,768,911	\$17,708,507	\$22,500,289	\$26,091,463	\$30,883,244	\$40,677,095	\$45,719,592	\$48,381,019	\$49,781,980	\$53,670,311	\$56,082,064	\$59,970,395	\$59,970,395	\$69,075,280	\$69,075,280	\$77,026,000	\$77,026,000	\$82,068,497	\$83,469,458	8 \$86,130,88
Less Shift of Sales from Existing Regional and Community Retail to the Project [4]	Shift from Existing Retail 0%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 :
Subtotal Nonresidential Taxable Sales			\$86,130,798	\$0	\$0	\$0	\$6,443,556	\$8,382,955	\$14,768,911	\$17,708,507	\$22,500,289	\$26,091,463	\$30,883,244	\$40,677,095	\$45,719,592	\$48,381,019	\$49,781,980	\$53,670,311	\$56,082,064	\$59,970,395	\$59,970,395	\$69,075,280	\$69,075,280	\$77,026,000	\$77,026,000	\$82,068,497	\$83,469,458	8 \$86,130,88

Source: City of Davis; California Board of Equalization (BOE); CoStar; March 2015 Mace Ranch Innovation Center Urban Decay Analysis, ALH Urban & Regional Economics; EPS.

[1] Annual taxable sales per sq. ft. based on taxable sales data collected from existing development in the 2nd Street Corridor and Interland University Research Park. Data is based on annual retail and nonretail business-to-business taxable sales by land use category over the last 5 years (2010-2014), as provided by the City of Davis. In addition, EPS consulted published taxable sales data from CA BOE (calendar year 2013), estimated occupied nonretail business-to-business taxable sales by land use category over the last 5 years (2010-2014), as provided by the City of Davis. In addition, EPS consulted published taxable sales data collected from existing development in the 2nd Street Corridor and Interland University Research Park. Data is based on annual retail and nonretail business-to-business taxable sales data collected from CA BOE (calendar year 2013), estimated occupied nonretail business-to-business taxable sales by land use category over the last 5 years (2010-2014), as provided by the City of Davis. In addition, EPS consulted published taxable sales data collected from CA BOE (calendar year 2013), estimated occupied nonretail business-to-business taxable sales and published taxable sales data collected from CA BOE (calendar year 2013), estimated occupied nonretail business-to-business taxable sales and published taxable sales data collected from CA BOE (calendar year 2013), estimated occupied and published taxable sales data collected from CA BOE (calendar year 2013), estimated occupied and published taxable sales data collected by the City of Davis Decay from CA BOE (calendar year 2013), estimated occupied by the City of Davis Dav

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Table B-6
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Transient Occupancy Tax (TOT) Revenue (2015\$)

															Annual TOT	Revenue												
Item	Formula	Assumption	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Hotel Rooms [1]	а		186	-	-	-	-		- 186	186	186	186	186	186	186	186	186	186	186	186	186	186	186	186	186	186	186	186
Annual Rooms Available Occupancy Rate [2] Average Daily Room Rate [2] City of Davis TOT Rate	b = a * 365 c d e	365 70% \$150 10%	68,039	-	-	-	-	-	- 68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039	68,039
Annual Transient Occupancy Tax (Rounded)	f = b * c * d * e		\$714,408	-	-	-	-	\$0	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408	\$714,408

Source: Smith Travel Research; EPS.

[1] Hotel rooms based on information provided by the project applicants, as shown in Table A-2.[2] Assumptions based on recent hotel trends in the City of Davis derived from Smith Travel Research as of July 2015.

Table B-7
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Business License Tax Revenue (2015\$)

	Average Annual												Ann	ual Business L	icense Tax Re	venue												
Item	Business License Revenue per Bldg. Sq. Ft. [1]	Occupied Commercial Building Sq. Ft. [2]	Business License Tax	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Office/Flex/R&D Office Flex: R&D/Office Total Office/Flex/R&D	\$0.18 \$0.18	777,058 461,710 <b>1,238,768</b>	\$139,870 \$83,108 <b>\$222,978</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$16,973 \$0 <b>\$16,973</b>	\$16,973 \$18,972 <b>\$35,945</b>	\$33,946 \$18,972 <b>\$52,918</b>	\$33,946 \$18,972 <b>\$52,918</b>	\$33,946 \$18,972 <b>\$52,918</b>	\$50,919 \$37,945 <b>\$88,864</b>	\$50,919 \$37,945 <b>\$88,864</b>	\$67,892 \$37,945 <b>\$105,837</b>	\$67,892 \$49,236 <b>\$117,127</b>	\$67,892 \$49,236 <b>\$117,127</b>	\$82,288 \$49,236 <b>\$131,523</b>	\$82,288 \$49,236 <b>\$131,523</b>	\$96,683 \$60,526 <b>\$157,210</b>	\$96,683 \$60,526 <b>\$157,210</b>	\$96,683 \$60,526 <b>\$157,210</b>	\$111,079 \$71,817 <b>\$182,896</b>	\$111,079 \$71,817 <b>\$182,896</b>	\$125,475 \$71,817 <b>\$197,292</b>	\$125,475 \$71,817 <b>\$197,292</b>	\$125,475 \$83,108 <b>\$208,582</b>	\$139,870 \$83,108 <b>\$222,978</b>	\$139,870 \$83,108 <b>\$222,978</b>
Manufacturing	\$0.18	865,522	\$155,794	\$0	\$0	\$0	\$17,567	\$17,567	\$35,133	\$35,133	\$52,700	\$52,700	\$70,266	\$70,266	\$84,521	\$84,521	\$84,521	\$98,776	\$98,776	\$113,030	\$113,030	\$127,285	\$127,285	\$141,539	\$141,539	\$155,794	\$155,794	\$155,794
Retail Industrial Commercial Ancillary Retail Total Retail	\$0.12 \$0.12	59,511 59,511 <b>119,022</b>	\$7,141 \$7,141 <b>\$14,283</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$0 \$0 <b>\$0</b>	\$1,922 \$0 <b>\$1,922</b>	\$1,922 \$0 <b>\$1,922</b>	\$1,922 \$0 <b>\$1,922</b>	\$1,922 \$0 <b>\$1,922</b>	\$1,922 \$5,402 <b>\$7,323</b>	\$1,922 \$5,402 <b>\$7,323</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$3,662 \$5,402 <b>\$9,063</b>	\$5,401 \$5,402 <b>\$10,803</b>	\$5,401 \$5,402 <b>\$10,803</b>	\$5,401 \$7,141 <b>\$12,543</b>	\$5,401 \$7,141 <b>\$12,543</b>	\$5,401 \$7,141 <b>\$12,543</b>	\$5,401 \$7,141 <b>\$12,543</b>	\$7,141 \$7,141 <b>\$14,283</b>
Hotel/Conference	\$0.03	160,000	\$4,800	\$0	\$0	\$0	\$0	\$0	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$4,800
Public/Nonprofit [3]	\$0.00	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Business License Tax Revenue		2,383,312	\$397,855	\$0	\$0	\$0	\$34,540	\$53,512	\$92,852	\$94,773	\$112,340	\$148,285	\$165,852	\$188,226	\$213,772	\$215,511	\$229,907	\$244,162	\$269,848	\$284,103	\$284,103	\$325,784	\$325,784	\$356,174	\$356,174	\$381,719	\$396,115	\$397,855

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; EPS.

Reflects average business license revenue per building square foot, as provided by the City of Davis.
 For vacancy rate assumtions, refer to Table A-3.
 Public/Nonprofit land uses are exempt from paying the business license tax.

Table B-8 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Municipal Service Tax Revenue (2015)

														ual Municipal Se		ie											
Item	Assumption	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Building Sq. Ft. / Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Base Commercial Tax (Building Sq. Ft.)																											
Office/Flex/R&D																											
Office		846,468	0	0	0	102,717	102,717	205,434	205,434	205,434	308,151	308,151	410,868	410,868	410,868	497,988	497,988	585,108	585,108	585,108	672,228	672,228	759,348	759,348	759,348	846,468	846,468
Flex: R&D/Office		513,011	0	0	0	0	117,114	117,114	117,114	117,114	234,227	234,227	234,227	303,923	303,923	303,923	303,923	373,619	373,619	373,619	443,315	443,315	443,315	443,315	513,011	513,011	513,011
Total Office/Flex/R&D		1,359,479	0	0	0	102,717	219,831	322,548	322,548	322,548	542,378	542,378	645,095	714,791	714,791	801,911	801,911	958,727	958,727	958,727	1,115,543	1,115,543	1,202,663	1,202,663	1,272,359	1,359,479	1,359,479
Manufacturing		952,169	0	0	0	107,362	107,362	214,725	214,725	322,087	322,087	429,449	429,449	516,569	516,569	516,569	603,689	603,689	690,809	690,809	777,929	777,929	865,049	865,049	952,169	952,169	952,169
Retail																											
Industrial Commercia		62,578	0	0	0	0	0	0	16,840	16,840	16,840	16,840	16,840	16,840	32,086	32,086	32,086	32,086	32,086	32,086	47,332	47,332	47,332	47,332	47,332	47,332	62,578
Ancillary Retai		62,578	0	0	0	0	0	0	0	0	0	0	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	47,332	62,578	62,578	62,578	62,578	62,578
Total Retail		125,155	0	0	0	0	0	0	16,840	16,840	16,840	16,840	64,172	64,172	79,418	79,418	79,418	79,418	79,418	79,418	94,664	94,664	109,910	109,910	109,910	109,910	125,156
Hotel/Conference		160,000	0	0	0	0	0	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000
Public/Nonprofit [1]		12,825	0	0	0	0	0	0	0	0	0	0	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825
Total Commercial Sq. Ft.		2,609,628	0	0	0	210,079	327,193	697,272	714,112	821,474	1,041,304	1,148,667	1,311,541	1,468,357	1,483,603	1,570,723	1,657,843	1,814,659	1,901,779	1,901,779	2,160,961	2,160,961	2,350,447	2,350,447	2,507,263	2,594,383	2,609,629
Base Commercial Tax Rate per Sq. Ft. Total Commercial Tax	\$0.11	\$276,882	\$0	\$0	\$0	\$22,289	\$34,715	\$73,981	\$75,767	\$87,158	\$110,482	\$121,874	\$139,154	\$155,793	\$157,410	\$166,654	\$175,897	\$192,535	\$201,779	\$201,779	\$229,278	\$229,278	\$249,382	\$249,382	\$266,021	\$275,264	\$276,882
Lot Size Tax (Average Lot Size)																											
Office/Flex/R&D																											
Office		2,418,480	Ö	0	0	293,477	293,477	586,954	586,954	586,954	880,431	880,431	1,173,909	1,173,909	1,173,909	1,422,823	1,422,823	1,671,737	1.671.737	1.671.737	1,920,651	1,920,651	2,169,566	2,169,566	2,169,566	2,418,480	2,418,480
Flex: R&D/Office		1,465,746	0	Ō	0	0	334,610	334,610	334,610	334,610	669,220	669,220	669,220	868,351	868,351	868,351	868,351	1,067,483	1,067,483	1,067,483	1,266,614	1,266,614	1,266,614	1,266,614	1,465,746	1,465,746	1,465,746
Total Office/Flex/R&D		3,884,226	0	0	0	293,477	628,087	921,564	921,564	921,564	1,549,651	1,549,651	1,843,129	2,042,260	2,042,260	2,291,174	2,291,174	2,739,220	2,739,220	2,739,220	3,187,266	3,187,266	3,436,180	3,436,180	3,635,311	3,884,226	3,884,226
Manufacturing		1,904,338	0	0	0	214,725	214,725	429,449	429,449	644,174	644,174	858,898	858,898	1,033,138	1,033,138	1,033,138	1,207,378	1,207,378	1,381,618	1,381,618	1,555,858	1,555,858	1,730,098	1,730,098	1,904,338	1,904,338	1,904,338
Retail																											
Industrial Commercia		250,310	0	0	0	0	0	0	67,358	67,358	67,358	67,358	67,358	67,358	128,342	128,342	128,342	128,342	128,342	128,342	189,326	189,326	189,326	189,326	189,326	189,326	250,310
Ancillary Retai		250,310	0	0	0	0	0	0	0	0	0	0	189,328	189,328	189,328	189,328	189,328	189,328	189,328	189,328	189,328	189,328	250,312	250,312	250,312	250,312	250,312
Total Retail		500,620	0	0	0	0	0	0	67,358	67,358	67,358	67,358	256,686	256,686	317,670	317,670	317,670	317,670	317,670	317,670	378,654	378,654	439,638	439,638	439,638	439,638	500,622
Hotel/Conference		640,000	0	0	0	0	0	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000
Public/Nonprofit [1]		51,301	0	0	0	0	0	0	0	0	0	0	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301
Total Commercial Sq. Ft.		6,980,485	0	0	0	508,202	842,812	1,991,013	2,058,371	2,273,096	2,901,183	3,115,907	3,650,014	4,023,385	4,084,369	4,333,283	4,507,523	4,955,569	5,129,809	5,129,809	5,813,079	5,813,079	6,297,217	6,297,217	6,670,589	6,919,503	6,980,487
Lot Size Tax Rate per Sq. Ft.	\$0.00058																										
Total Lot Size Tax		\$4,021	\$0	\$0	\$0	\$293	\$485	\$1,147	\$1,186	\$1,309	\$1,671	\$1,795	\$2,102	\$2,317	\$2,353	\$2,496	\$2,596	\$2,854	\$2,955	\$2,955	\$3,348	\$3,348	\$3,627	\$3,627	\$3,842	\$3,986	\$4,021
		****	A		<b>6</b> -	400 55-	***	ATE 40-	470.05-	400 40-	A440.45-	4400.05-	A	A450 445	A450 75-	4400 45-	A170 15-	4405.05	****	****	****	****	4050 0/-	4050.04-	4000 05-	4070 05-	****
Total Municipal Service Tax		\$280,902	\$0	\$0	\$0	\$22,582	\$35,201	\$75,127	\$76,953	\$88,468	\$112,153	\$123,668	\$141,257	\$158,110	\$159,763	\$169,150	\$178,493	\$195,390	\$204,734	\$204,734	\$232,626	\$232,626	\$253,010	\$253,010	\$269,863	\$279,250	\$280,902

[1] Estimated Public/Nonprofit uses not owned by UC Davis is subject to paying municipal service tax. Estimated Public/Nonprofit uses owned by UC Davis are exempt from paying municipal service taxes and are excluded from this analysis.

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Table B-9 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Public Safety Tax Revenue (2015\$

														nual Public Safe													
Item	Assumption	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Building Sq. Ft. / Year 12	Avg. Lot Size Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Base Commercial Tax (Building Sq. Ft.)																											
Office/Flex/R&D																											
Office		846,468	0	0	0	102,717	102,717	205,434	205,434	205,434	308,151	308,151	410,868	410,868	410,868	497,988	497,988	585,108	585,108	585,108	672,228	672,228	759,348	759,348	759,348	846,468	846,468
Flex: R&D/Office Total Office/Flex/R&D		513,011 <b>1.359.479</b>	0	0	0	0 <b>102,717</b>	117,114 <b>219,831</b>	117,114 <b>322,548</b>	117,114 <b>322,548</b>	117,114 <b>322,548</b>	234,227 <b>542,378</b>	234,227 <b>542,378</b>	234,227 <b>645,095</b>	303,923 <b>714,791</b>	303,923 <b>714,791</b>	303,923 <b>801,911</b>	303,923 <b>801,911</b>	373,619 <b>958,727</b>	373,619 <b>958,727</b>	373,619 <b>958,727</b>	443,315 <b>1,115,543</b>	443,315 <b>1,115,543</b>	443,315 <b>1,202,663</b>	443,315 <b>1,202,663</b>	513,011 <b>1,272,359</b>	513,011 <b>1,359,479</b>	513,011 <b>1,359,479</b>
		,,	U	U	U	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•							
Manufacturing		952,169	0	0	0	107,362	107,362	214,725	214,725	322,087	322,087	429,449	429,449	516,569	516,569	516,569	603,689	603,689	690,809	690,809	777,929	777,929	865,049	865,049	952,169	952,169	952,169
Retail																											
Industrial Commercia		62,578	0	0	0	0	0	0	16,840	16,840	16,840	16,840	16,840	16,840	32,086	32,086	32,086	32,086	32,086	32,086	47,332	47,332	47,332	47,332	47,332	47,332	62,578
Ancillary Retai Total Retail		62,578 <b>125.155</b>	0	0	0	0	0	0	1 <b>6.840</b>	16,840	0 <b>16.840</b>	16,840	47,332 <b>64,172</b>	47,332 <b>64,172</b>	47,332 <b>79.418</b>	47,332 <b>79,418</b>	47,332 <b>79,418</b>	47,332 <b>79,418</b>	47,332 <b>79,418</b>	47,332 <b>79,418</b>	47,332 <b>94,664</b>	47,332 <b>94,664</b>	62,578 <b>109,910</b>	62,578 <b>109,910</b>	62,578 <b>109,910</b>	62,578 <b>109,910</b>	62,578 <b>125,156</b>
		.,	·	Ů	·	·	·	Ü	-,-	•	-,-		•				•	•	•	•		•	•	•			
Hotel/Conference		160,000	0	0	0	0	0	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000
Public/Nonprofit [1]		12,825	0	0	0	0	0	0	0	0	0	0	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825	12,825
Total Commercial Sq. Ft.		2,596,803	0	0	0	210,079	327,193	697,272	714,112	821,474	1,041,304	1,148,667	1,298,716	1,455,532	1,470,778	1,557,898	1,645,018	1,801,834	1,888,954	1,888,954	2,148,136	2,148,136	2,337,622	2,337,622	2,494,438	2,581,558	2,596,804
Base Commercial Tax Rate per Sq. Ft.  Total Commercial Tax	\$0.13	\$337,584	\$0	\$0	\$0	\$27,310	\$42,535	\$90,645	\$92,834	\$106,792	\$135,370	\$149,327	\$168,833	\$189,219	\$191,201	\$202,527	\$213,852	\$234,238	\$245,564	\$245,564	\$279,258	\$279,258	\$303,891	\$303,891	\$324,277	\$335,602	\$337,584
Lot Size Tax (Average Lot Size)																											
Office/Flex/R&D																											
Office		2,418,480	0	0	0	293,477	293,477	586,954	586,954	586,954	880,431	880,431	1,173,909	1,173,909	1,173,909	1,422,823	1,422,823	1,671,737	1,671,737	1,671,737	1,920,651	1,920,651	2,169,566	2,169,566	2,169,566	2,418,480	2,418,480
Flex: R&D/Office		1,465,746	0	0	0	0	334,610	334,610	334,610	334,610	669,220	669,220	669,220	868,351	868,351	868,351	868,351	1,067,483	1,067,483	1,067,483	1,266,614	1,266,614	1,266,614	1,266,614	1,465,746	1,465,746	1,465,746
Total Office/Flex/R&D		3,884,226	U	U	U	293,477	628,087	921,564	921,564	921,564	1,549,651	1,549,651	1,843,129	2,042,260	2,042,260	2,291,174	2,291,174	2,739,220	2,739,220	2,739,220	3,187,266	3,187,266	3,436,180	3,436,180	3,635,311	3,884,226	3,884,226
Manufacturing		1,904,338	0	0	0	214,725	214,725	429,449	429,449	644,174	644,174	858,898	858,898	1,033,138	1,033,138	1,033,138	1,207,378	1,207,378	1,381,618	1,381,618	1,555,858	1,555,858	1,730,098	1,730,098	1,904,338	1,904,338	1,904,338
Retail																											
Industrial Commercia		250,310	0	0	0	0	0	0	67,358	67,358	67,358	67,358	67,358	67,358	128,342	128,342	128,342	128,342	128,342	128,342	189,326	189,326	189,326	189,326	189,326	189,326	250,310
Ancillary Retai Total Retail		250,310 <b>500.620</b>	0	0	0	0	0	0	67.358	67,358	67,358	67,358	189,328 <b>256,686</b>	189,328 <b>256,686</b>	189,328 <b>317,670</b>	189,328 <b>317,670</b>	189,328 <b>317,670</b>	189,328 <b>317,670</b>	189,328 <b>317,670</b>	189,328 <b>317,670</b>	189,328 <b>378,654</b>	189,328 <b>378,654</b>	250,312 <b>439,638</b>	250,312 <b>439,638</b>	250,312 <b>439,638</b>	250,312 <b>439,638</b>	250,312 <b>500,622</b>
		,	ŭ	· ·	U	Ů	· ·	U	,,,,,,	•	•	•	•	•	•	-	•	•	•	•	•	•	•	•	•	•	•
Hotel/Conference		640,000	0	0	0	0	0	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000	640,000
Public/Nonprofit [1]		51,301	0	0	0	0	0	0	0	0	0	0	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301	51,301
Total Commercial Sq. Ft.		6,929,184	0	0	0	508,202	842,812	1,991,013	2,058,371	2,273,096	2,901,183	3,115,907	3,598,713	3,972,084	4,033,068	4,281,982	4,456,222	4,904,268	5,078,508	5,078,508	5,761,778	5,761,778	6,245,916	6,245,916	6,619,287	6,868,202	6,929,186
Lot Size Tax Rate per Sq. Ft.	\$0.00049																										
Total Lot Size Tax		\$3,395	\$0	\$0	\$0	\$249	\$413	\$976	\$1,009	\$1,114	\$1,422	\$1,527	\$1,763	\$1,946	\$1,976	\$2,098	\$2,184	\$2,403	\$2,488	\$2,488	\$2,823	\$2,823	\$3,060	\$3,060	\$3,243	\$3,365	\$3,395
Total Public Safety Service Tax		\$340,980	\$0	\$0	\$0	\$27,559	\$42,948	\$91,621	\$93,843	\$107,905	\$136,791	\$150,853	\$170,596	\$191,165	\$193,177	\$204,625	\$216,036	\$236,641	\$248,052	\$248,052	\$282,081	\$282,081	\$306,951	\$306,951	\$327,520	\$338,968	\$340,980
•																											

[1] Estimated Public/Nonprofit uses not owned by UC Davis is subject to paying municipal service tax. Estimated Public/Nonprofit uses owned by UC Davis are exempt from paying municipal service taxes and are excluded from this analysis.

# APPENDIX C:

## Expenditure-Estimating Tables



Table C-1	Expenditure-Estimating Procedures
Table C-2	Estimated Annual Expenditures at Buildout
Table C-3	Estimated Annual Parks & Open Space Management Expenditures
Table C-4	Estimated Annual Fire Department Operating and Maintenance Expenditures
Table C-5	Estimated Annual Police Department Operating and Maintenance Expenditures
Table C-6	Estimated Annual Public Works Expenditures

Table C-1
Davis Innovation Centers
Fiscal Impact Analysis
Expenditure-Estimating Procedures (2015\$)

Expenditure Category	Estimating Procedure	Case Study Reference	FY 2015-16 City Adopted Expenditures	Service Population [1]	Adjustment Factor [2]	Expenditure Multiplier
General Fund Expenditures						
City Attorney	Per Person Served	-	\$362,967	76,233	75%	\$3.57
City Council	Per Person Served	-	\$170,299	76,233	75%	\$1.68
City Manager's Office	Per Person Served	-	\$2,549,984	76,233	75%	\$25.09
Administrative Services	Per Person Served	-	\$2,638,435	76,233	75%	\$25.96
Community Dev. & Sustainability	Per Person Served	-	\$1,969,493	76,233	100%	\$25.84
Community Services	Per Person Served	-	\$4,737,420	76,233	100%	\$62.14
Parks & Open Space Management	Case Study	Table C-3	\$5,352,063	NA	NA	NA
Fire	Case Study	Table C-4	\$8,745,077	NA	NA	NA
Police	Case Study	Table C-5	\$16,080,902	NA	NA	NA
Public Works	Case Study	Table C-6	\$1,779,363	NA	NA	NA
Capital Improvements	[3]	-	\$6,574,280	NA	NA	NA
Debt Service	[3]	-	\$183,453	NA	NA	NA
RDA Successor Agency	[3]	-	\$0	NA	NA	NA
Nondepartmental	[3]	-	\$285,979	NA	NA	NA
Total General Fund Expenditures			\$51,429,715			
General Fund Reserve			\$679,656			
Total General Fund (Incl. General Fund	l Reserve)		\$52,109,371			

Source: City of Davis FY 2015-16 Adopted Budget; EPS.

[1] Represents Citywide residents or persons served as shown in Table A-1.

expend

<sup>[2]</sup> Adjustment factors provided by the City of Davis. Represents the percentage of expenditures estimated to be impacted by new growth.

<sup>[3]</sup> This expenditure category is not expected to be impacted by the project and is omitted from this analysis.

Table C-2 Davis Innovation Centers Fiscal Impact Analysis Estimated Annual Expenditures at Buildout (2015\$)

												Annual I	let Expenditure	es at Buildout												
Expenditures	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Formula	а	c = a + b																								
General Fund Expenditures																										
City Attorney	\$10,000	\$0	\$0	\$0	\$1,000	\$1,000	\$2,000	\$2,000	\$2,000	\$3,000	\$4,000	\$5,000	\$5,000	\$5,000	\$6,000	\$6,000	\$7,000	\$7,000	\$7,000	\$8,000	\$8,000	\$9,000	\$9,000	\$9,000	\$10,000	\$10,000
City Council	\$5,000	\$0	\$0	\$0	\$0	\$1,000	\$1,000	\$1,000	\$1,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$5,000	\$5,000
City Manager's Office	\$69,000	\$0	\$0	\$0	\$6,000	\$9,000	\$15,000	\$16,000	\$17,000	\$24,000	\$26,000	\$33,000	\$36,000	\$36,000	\$40,000	\$41,000	\$49,000	\$50,000	\$50,000	\$57,000	\$57,000	\$62,000	\$62,000	\$65,000	\$68,000	\$69,000
Administrative Services	\$71,000	\$0	\$0	\$0	\$6,000	\$9,000	\$16,000	\$16,000	\$18,000	\$25,000	\$27,000	\$34,000	\$37,000	\$38,000	\$41,000	\$42,000	\$50,000	\$52,000	\$52,000	\$59,000	\$59,000	\$64,000	\$64,000	\$67,000	\$71,000	\$71,000
Community Dev. & Sustainability	\$71,000	\$0	\$0	\$0	\$6,000	\$9,000	\$16,000	\$16,000	\$18,000	\$25,000	\$26,000	\$34,000	\$37,000	\$37,000	\$41,000	\$42,000	\$50,000	\$51,000	\$51,000	\$58,000	\$58,000	\$64,000	\$64,000	\$67,000	\$70,000	\$71,000
Community Services	\$170,000	\$0	\$0	\$0	\$14,000	\$21,000	\$38,000	\$39,000	\$42,000	\$60,000	\$64,000	\$82,000	\$89,000	\$90,000	\$98,000	\$102,000	\$121,000	\$124,000	\$124,000	\$141,000	\$141,000	\$153,000	\$153,000	\$161,000	\$169,000	\$170,000
Parks & Open Space Management	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fire	\$376,000	\$0	\$0	\$0	\$31,000	\$47,000	\$83,000	\$85,000	\$94,000	\$132,000	\$140,000	\$180,000	\$197,000	\$199,000	\$218,000	\$224,000	\$267,000	\$273,000	\$273,000	\$311,000	\$311,000	\$338,000	\$338,000	\$355,000	\$374,000	\$376,000
Police	\$639,000	\$0	\$0	\$0	\$52,000	\$80,000	\$141,000	\$145,000	\$159,000	\$224,000	\$239,000	\$307,000	\$335,000	\$338,000	\$370,000	\$382,000	\$453,000	\$465,000	\$465,000	\$528,000	\$528,000	\$576,000	\$576,000	\$603,000	\$636,000	\$639,000
Public Works	\$174,000	\$0	\$0	\$0	\$13,000	\$21,000	\$44,000	\$46,000	\$52,000	\$66,000	\$73,000	\$87,000	\$97,000	\$98,000	\$103,000	\$109,000	\$123,000	\$129,000	\$129,000	\$145,000	\$145,000	\$157,000	\$157,000	\$167,000	\$173,000	\$174,000
Total General Fund Expenditures	\$1,585,000	\$0	\$0	\$0	\$129,000	\$198,000	\$356,000	\$366,000	\$403,000	\$561,000	\$601,000	\$764,000	\$835,000	\$843,000	\$920,000	\$951,000	\$1,123,000	\$1,154,000	\$1,154,000	\$1,311,000	\$1,311,000	\$1,427,000	\$1,427,000	\$1,498,000	\$1,576,000	\$1,585,000

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Table C-3
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Parks & Open Space Management Expenditures (2015\$)

	Annual Maintenance Cost Estimate												Annual Park	s & Open Sp	ace Mainten	ance Costs											
Item	Per Acre [1]	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Parks and Open Space Acreage																											
Parks	\$10,855	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Greenbelts and Linear Greens	\$7,961	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Habitat/Open Space	\$3,618	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Parks and Open Space Expenditures		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
																											parks_e

[1] Annual maintenance cost estimates for parks and open space provided by the City of Davis, as of July 2015.
[2] Under the Base Development Program, parks and open space expenditures for MRIC will be funded with private sources and are excluded from this analysis.

Table C-4
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Fire Department Operating and Maintenance Expenditures (2015\$)

Item	City of Davis FY 2015-16 Budget	Assumption	Adjusted City of Davis FY 2015-16 Budget	Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Annual Fire Year 12	Expenditures Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
item	1 1 2013-10 Budget	Assumption	1 1 2013-10 Budget	Buildout	rear r	Teal 2	i ear 5	rear 4	rear 5	rear o	rear r	rear o	1 cai 3	Teal 10	real II	1641 12	Teal 13	real 14	Teal 15	Teal To	real II	rear to	Teal 13	1601 20	real 21	Teal 22	rear 25	rear 24	16ai 25
Annual City Fire Dept. Expenditures [1] General Fund Fire Dept. Expenditures Prop. 172 Public Safety Sales Tax Revenues Public Safety Tax Revenues Total Annual Fire Department Expenditures	\$8,745,077 \$491,000 \$2,955,040 <b>\$12,191,117</b>	Adj. Factor 100% 50% 50%	\$8,745,077 \$245,500 \$1,477,520 <b>\$10,468,097</b>																										
Citywide Persons Served Citywide Fire Expenditures per Persons Served		76,233 \$137																											
Project Persons Served				2,736	0	0	0	224	341	604	620	681	961	1,022	1,313	1,432	1,447	1,585	1,634	1,941	1,991	1,991	2,262	2,262	2,464	2,464	2,584	2,721	2,736
Total Annual Fire Department Expenditures				\$375,694	\$0	\$0	\$0	\$30,700	\$46,782	\$82,975	\$85,174	\$93,549	\$131,956	\$140,331	\$180,324	\$196,691	\$198,682	\$217,616	\$224,413	\$266,590	\$273,387	\$273,387	\$310,679	\$310,679	\$338,401	\$338,401	\$354,768	\$373,703	\$375,694

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<sup>[1]</sup> Assumes annual City Fire Department expenditures are funded with half of Proposition 172 Sales Tax and half of Public Safety tax revenues, in addition to other General Fund Revenues, per the City of Davis.

Table C-5
Davis Innovation Centers
Fiscal Impact Analysis
Estimated Annual Police Department Operating and Maintenance Expenditures (2015\$)

	City of Davis		Adjusted City of Davis												Δ	nnual Police	Expenditure	9											
Item	FY 2015-16 Budget	Assumption		Buildout	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Annual City Police Dept. Expenditures [1] General Fund Police Dept. Expenditures Prop. 172 Public Safety Sales Tax Revenues Public Safety Tax Revenues Total Annual Police Department Expenditures	\$16,080,902 \$491,000 \$2,955,040 <b>\$19,526,942</b>	Adj. Factor 100% 50% 50%	\$16,080,902 \$245,500 \$1,477,520 <b>\$17,803,922</b>																										
Citywide Persons Served Citywide Police Expenditures per Person Served		76,233 \$234																											
Project Persons Served				2,736	0	0	0	224	341	604	620	681	961	1,022	1,313	1,432	1,447	1,585	1,634	1,941	1,991	1,991	2,262	2,262	2,464	2,464	2,584	2,721	2,736
Total Annual Police Department Expenditures				\$638,972	\$0	\$0	\$0	\$52,214	\$79,566	\$141,122	\$144,862	\$159,107	\$224,427	\$238,673	\$306,691	\$334,528	\$337,914	\$370,117	\$381,677	\$453,411	\$464,970	\$464,970	\$528,397	\$528,397	\$575,546	\$575,546	\$603,383	\$635,586	\$638,972

Source: City of Davis; EPS.

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<sup>[1]</sup> Assumes annual City Police Department expenditures are funded with half of Proposition 172 Sales Tax and half of Public Safety tax revenues, in addition to other General Fund Revenues, per the City of Davis.

Base Development Program

Table C-6 Davis Innovation Centers Fiscal Impact Analysis
Estimated Annual Public Works Expenditures (2015\$)

	Annual Amortized												Ann	l Dublic War	ks Expenditu	iroe											
ltem	Cost [1] /Unit	Buildout [2]	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year
Quantity Assumptions [3]																											
Roadway Lane Miles [4]		5.67	0.00	0.00	0.00	0.44	0.68	1.45	1.49	1.71	2.17	2.39	2.83	3.15	3.18	3.36	3.55	4.02	4.20	4.20	4.74	4.74	5.13	5.13	5.46	5.64	:
Sidewalk Linear Feet [5]		23,810	0	0	0	1,836	2,859	6,092	6,240	7,178	9,098	10,036	11,859	13,229	13,362	14,124	14,885	16,864	17,625	17,625	19,890	19,890	21,545	21,545	22,916	23,677	23
Sidewalk Curb and Gutter Linear Feet		22,270	0	0	0	1,717	2,674	5,698	5,836	6,713	8,510	9,387	11,092	12,374	12,498	13,210	13,922	15,773	16,485	16,485	18,603	18,603	20,152	20,152	21,433	22,145	22
Streetlights		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Signalized Intersections		5.0	0.0	0.0	0.0	0.4	0.6	1.3	1.3	1.5	1.9	2.1	2.5	2.8	2.8	3.0	3.1	3.5	3.7	3.7	4.2	4.2	4.5	4.5	4.8	5.0	
Non-Street Corridor Bike Path Lane Miles		1.9	0.0	0.0	0.0	0.1	0.2	0.5	0.5	0.6	0.7	0.8	0.9	1.0	1.1	1.1	1.2	1.3	1.4	1.4	1.6	1.6	1.7	1.7	1.8	1.9	
Median Landscaping Acres [6]		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Parkway Planter Landscaping Acres [6]		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Public Works Expenditures																											
Road Maintenance																											
Surface Maintenance	\$8,870 Per Lane Mile	\$50,316	\$0	\$0	\$0	\$3,879	\$6,041	\$12,875	\$13,186	\$15,168	\$19,227	\$21,209	\$25,061	\$27,956	\$28,238	\$29,847	\$31,455	\$35,638	\$37,246	\$37,246	\$42,032	\$42,032	\$45,530	\$45,530	\$48,426	\$50,035	\$50,
Pavement Overlay Maintenance	\$3,399 Per Lane Mile	\$19,280	\$0	\$0	\$0	\$1,486	\$2,315	\$4,933	\$5,052	\$5,812	\$7,367	\$8,127	\$9,603	\$10,712	\$10,820	\$11,437	\$12,053	\$13,656	\$14,272	\$14,272	\$16,106	\$16,106	\$17,447	\$17,447	\$18,556	\$19,172	\$19,
Total Road Maintenance	\$12,269	\$69,596	\$0	\$0	\$0	\$5,365	\$8,356	\$17,808	\$18,238	\$20,980	\$26,594	\$29,336	\$34,664	\$38,669	\$39,058	\$41,283	\$43,508	\$49,293	\$51,518	\$51,518	\$58,138	\$58,138	\$62,977	\$62,977	\$66,982	\$69,207	\$69,
Sidewalk Maintenance																											
Surface Maintenance	\$0.80 Per Linear Foot	\$19,048	\$0	\$0	\$0	\$1,468	\$2,287	\$4,874	\$4,992	\$5,742	\$7,279	\$8,029	\$9,487	\$10,583	\$10,690	\$11,299	\$11,908	\$13,491	\$14,100	\$14,100	\$15,912	\$15,912	\$17,236	\$17,236	\$18,332	\$18,941	\$19,0
Sidewalk Rehab.	\$0.56 Per Linear Foot	\$13,334	\$0	\$0	\$0	\$1,028	\$1,601	\$3,412	\$3,494	\$4,019	\$5,095	\$5,620	\$6,641	\$7,408	\$7,483	\$7,909	\$8,336	\$9,444	\$9,870	\$9,870	\$11,138	\$11,138	\$12,065	\$12,065	\$12,833	\$13,259	\$13,
Total Sidewalk Maintenance	\$1.36	\$32,382	\$0	\$0	\$0	\$2,496	\$3,888	\$8,286	\$8,486	\$9,762	\$12,374	\$13,650	\$16,128	\$17,992	\$18,173	\$19,208	\$20,243	\$22,935	\$23,970	\$23,970	\$27,050	\$27,050	\$29,302	\$29,302	\$31,165	\$32,200	\$32,3
Other Annual Maintenance Costs																											
Sidewalk Curb and Gutter Rehab.	\$0.07 Per Linear Foot	\$1,514	\$0	\$0	\$0	\$117	\$182	\$387	\$397	\$457	\$579	\$638	\$754	\$841	\$850	\$898	\$947	\$1,073	\$1,121	\$1,121	\$1,265	\$1,265	\$1,370	\$1,370	\$1,457	\$1,506	\$1,5
Streetlights	\$159 Per Streetlight	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Signalized Intersections	\$10,900 Per Signalized In		\$0	\$0	\$0	\$4,201	\$6,544	\$13,945	\$14,282	\$16,429	\$20,826	\$22,973	\$27,145	\$30,281	\$30,586	\$32,328	\$34,071	\$38,601	\$40,343	\$40,343	\$45,527	\$45,527	\$49,316	\$49,316	\$52,453	\$54,195	\$54,5
Non-Street Corridor Bike Paths	\$1,331 Per Lane Mile	\$2,506	\$0	\$0	\$0	\$193	\$301	\$641	\$657	\$755	\$957	\$1,056	\$1,248	\$1,392	\$1,406	\$1,486	\$1,566	\$1,775	\$1,855	\$1,855	\$2,093	\$2,093	\$2,267	\$2,267	\$2,412	\$2,492	\$2,
Median Landscaping	\$7,961 Per Acre	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Parkway Planter Landscaping	\$7,961 Per Acre	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total Other Annual Maintenance Costs		\$58,520	\$0	\$0	\$0	\$4,511	\$7,026	\$14,974	\$15,335	\$17,641	\$22,362	\$24,667	\$29,147	\$32,515	\$32,842	\$34,713	\$36,584	\$41,448	\$43,319	\$43,319	\$48,885	\$48,885	\$52,954	\$52,954	\$56,322	\$58,193	\$58,5
Subtotal Public Works Expenditures		\$160,498	\$0	\$0	\$0	\$12,373	\$19,271	\$41,067	\$42,059	\$48,382	\$61,330	\$67,653	\$79,939	\$89,175	\$90,073	\$95,205	\$100,336	\$113,677	\$118,808	\$118,808	\$134,073	\$134,073	\$145,233	\$145,233	\$154,469	\$159,600	\$160,4
	<u>Percentage</u>			_			4				4	4	4	4	4	4	4		4						4		
Administrative Expenses [7]	1.82% of Expenditures	\$2,921	\$0	\$0	\$0	\$225	\$351	\$747	\$765	\$881	\$1,116	\$1,231	\$1,455	\$1,623	\$1,639	\$1,733	\$1,826	\$2,069	\$2,162	\$2,162	\$2,440	\$2,440	\$2,643	\$2,643	\$2,811	\$2,905	\$2,9
Engineering Expenses [7]	6.50% of Expenditures	\$10,432	\$0	\$0	\$0	\$804	\$1,253	\$2,669	\$2,734	\$3,145	\$3,986	\$4,397	\$5,196	\$5,796	\$5,855	\$6,188	\$6,522	\$7,389	\$7,722	\$7,722	\$8,715	\$8,715	\$9,440	\$9,440	\$10,040	\$10,374	\$10,4
Total Public Works Expenditures		\$173,851	\$0	\$0	\$0	\$13,403	\$20,874	\$44,484	\$45,558	\$52,408	\$66,432	\$73,282	\$86,590	\$96,595	\$97,568	\$103,126	\$108,684	\$123,134	\$128,692	\$128,692	\$145,228	\$145,228	\$157,316	\$157,316	\$167,321	\$172,879	\$173,8

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; Nishi Gateway LLC; EPS.

[1] Annual maintenance costs provided by the City of Davis, as of July 2015.
[2] MRIC quantity assumptions exclude quantities in the Mace Triangle because a preliminary site plan has not been completed at the time of this analysis. Updates to this analysis may be warranted when data becomes available.
[3] Quantities of items funded through the City Public Works department provided by project applicants as of July 2015, except where otherwise noted.
[4] Includes Class 2 bikeways that are envisioned as part of the 6' sidewalk network.
[5] Includes 10' bikeways that are envisioned as part of the 6' sidewalk network.
[6] Under the Base Development Program, median and parkway planter landscaping for MRIC will be funded with private sources and are

[7] Percentage defined as the ratio of total administrative and engineering costs to the total Pubic Works budget, as provided by the City.

# APPENDIX D:

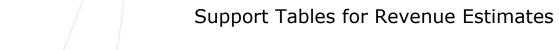




Table D-1	Preliminary Property Tax Allocations D-1
Table D-2	Estimated Assessed Valuation at Buildout:
	Base Development Program D-2

Table D-1
Davis Innovation Centers
Fiscal Impact Analysis
Preliminary Property Tax Allocations

		MRIC			Nishi		
				N	lishi Gateway		Olive Drive
	Pre-Annexation Property Tax	Post-Ann Property Tax		Pre-Annexation Property Tax	Post-Anno Property Tax		
Fund/Agency	Allocation TRA 061-003	Yolo County	City of Davis	Allocation TRA 061-030	Yolo County	City of Davis	TRA 001-023
City/County Tax Sharing Assumption [1]		50%	50%		50%	50%	NA
EIFD Share of Tax Increment		0%	0%				
Taxing Entities for Analysis							
County General Fund	11.0129%	5.5065%	5.5065%	12.3740%	6.1870%	6.1870%	-
County ACO Fund	1.3180%	0.6590%	0.6590%	1.4810%	0.7405%	0.7405%	-
East Davis Fire District	9.6613%	4.8306%	4.8306%	0.0000%	-	-	NA
City General Fund [2]	-	-	-	-	-	-	18.8100%
Total Taxing Entities for Analysis	21.9922%	10.9961%	10.9961%	13.8550%	6.9275%	6.9275%	18.8100%
Other Taxing Entities							
County Library	1.9700%	=	-	2.2140%	=	-	NA
County Road District #2	2.0998%	-	-	0.0000%	-	-	NA
Davis Cemetery District	0.3162%	=	-	0.0000%	=	-	NA
Sacto-Yolo Mosquito &Vector Control	0.9268%	-	-	0.0000%	-	-	NA
Yolo County Flood Control District	0.6757%	-	-	0.0000%	-	-	NA
Solano County Flood Control	0.0000%	=	-	4.2960%	=	-	NA
Yolo County Resources Conservation District	0.0317%	=	-	0.3130%	=	-	NA
County Schools	3.3291%	-	-	3.7410%	-	-	NA
Davis Joint Unified School District	40.1260%	-	-	45.0860%	-	-	NA
Los Rios Community College District	4.9785%	-	-	5.5930%	-	-	NA
ERAF	23.5540%	-	-	24.9020%	-	-	NA
Total Other Taxing Entities	78.0078%	-	-	86.1450%	-	-	NA
Total Property Tax Allocation	100.0000%	10.9961%	10.9961%	100.0000%	6.9275%	6.9275%	18.8100%

tax\_alloc

Source: Goodwin Consulting Group February 13, 2015 Memorandum "Preliminary Analysis of Infrastructure Alternatives - Nishi Property Development Plan"; Yolo County; EPS.

<sup>[1]</sup> Preliminary tax sharing assumption, subject to negotiations between the City and County. Additional tax sharing assumptions evaluated in sensitivity scenarios.

<sup>[2]</sup> TRA 001-023 is currently part of Davis Successor Agency (formerly redevelopment agency) and the precise property tax breakdown by entity is not available from Yolo County. However, the County Auditor-Controller provided a reasonable estimate for the post-ERAF allocation factor for the City's General Fund for FY 2015-16. Any variation in the exact allocation factor is estimated to be nominal.

Table D-2 Davis Innovation Centers Fiscal Impact Analysis Estimated Assessed Valuation at Buildout: Base Development Program (2015\$)

	Rounded -													Total A	ssessed Value													
Item		Units/ Sq. Ft.	Assessed Value	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Commercial Land Use	Per Sq. Ft.	Sq. Ft.																										
Office/Flex/R&D																												
Office	\$225	846,468	\$190,455,300	\$0	\$0	\$0	\$23,111,325	\$23,111,325	\$46,222,650	\$46,222,650	\$46,222,650	\$69.333.975	\$69,333,975	\$92,445,300	\$92,445,300	\$92,445,300	\$112.047.300	\$112.047.300	\$131,649,300	\$131.649.300	\$131,649,300	\$151,251,300	\$151,251,300	\$170.853.300	\$170.853.300	\$170.853.300	\$190,455,300	\$190,455,300
Flex: R&D/Office	\$245	513,011	\$125,687,695	\$0	\$0	\$0	\$0	\$28,692,808	\$28,692,808	\$28,692,808	\$28,692,808	\$57,385,615	\$57,385,615	\$57,385,615	\$74,461,135	\$74,461,135	\$74,461,135	\$74,461,135	\$91,536,655	\$91,536,655	\$91,536,655	\$108,612,175	\$108,612,175	\$108,612,175	\$108,612,175	\$125,687,695	\$125,687,695	
Total Office/Flex/R&D		1,359,479	\$316,142,995	\$0	\$0	\$0	\$23,111,325	\$51,804,133	\$74,915,458	\$74,915,458	\$74,915,458	\$126,719,590	\$126,719,590	\$149,830,915	\$166,906,435	\$166,906,435	\$186,508,435	\$186,508,435	\$223,185,955	\$223,185,955	\$223,185,955	\$259,863,475	\$259,863,475	\$279,465,475	\$279,465,475	\$296,540,995	\$316,142,995	
Manufacturing	\$250	952,169	\$238,042,250	\$0	\$0	\$0	\$26,840,563	\$26,840,563	\$53,681,125	\$53,681,125	\$80,521,688	\$80,521,688	\$107,362,250	\$107,362,250	\$129,142,250	\$129,142,250	\$129,142,250	\$150,922,250	\$150,922,250	\$172,702,250	\$172,702,250	\$194,482,250	\$194,482,250	\$216,262,250	\$216,262,250	\$238,042,250	\$238,042,250	\$238,042,250
Retail																												
Industrial Commercial	\$225	62,578	\$14,079,938	\$0	\$0	\$0	\$0	\$0	\$0	\$3,788,888	\$3,788,888	\$3,788,888	\$3,788,888	\$3,788,888	\$3,788,888	\$7,219,238	\$7,219,238	\$7,219,238	\$7,219,238	\$7,219,238	\$7,219,238	\$10,649,588	\$10,649,588	\$10,649,588	\$10,649,588	\$10,649,588	\$10,649,588	\$14,079,938
Ancillary Retail	\$225	62,578	\$14,079,938	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$10,649,700	\$14,080,050	\$14,080,050	\$14,080,050	\$14,080,050	\$14,080,050
Total Retail		125,155	\$28,159,875	\$0	\$0	\$0	\$0	\$0	\$0	\$3,788,888	\$3,788,888	\$3,788,888	\$3,788,888	\$14,438,588	\$14,438,588	\$17,868,938	\$17,868,938	\$17,868,938	\$17,868,938	\$17,868,938	\$17,868,938	\$21,299,288	\$21,299,288	\$24,729,638	\$24,729,638	\$24,729,638	\$24,729,638	
Hotel/Conference	\$225	160,000	\$36,000,000	\$0	\$0	\$0	\$0	\$0	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000	\$36,000,000
Public/Nonprofit	\$0	128,253	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Commercial Sq. Ft. (Cu	umulative)	2,725,056	\$618,345,120	\$0	\$0	\$0	\$49,951,888	\$78,644,695	\$164,596,583	\$168,385,470	\$195,226,033	\$247,030,165	\$273,870,728	\$307,631,753	\$346,487,273	\$349,917,623	\$369,519,623	\$391,299,623	\$427,977,143	\$449,757,143	\$449,757,143	\$511,645,013	\$511,645,013	\$556,457,363	\$556,457,363	\$595,312,883	\$614,914,883	\$618,345,233

[1] See Table A-5 for assumption sources.

D-2

### APPENDIX E:

Infrastructure Facility Maintenance Responsibility



Table E-1 MRIC Infrastructure Facility Maintenance Responsibility...... E-1

Table E-1
Davis Innovation Centers
Fiscal Impact Analysis
MRIC Infrastructure Facility Maintenance Responsibility

MRIC

		Mainten	ance Funding S	cenarios		City Fund Funding [2]	
No.	Item	Base [1]	Alternative #1	Alternative #2	Base	Alternative #1	Alternative #2
Stre	eet Maintenance						
1	Street Pavement Behind Curbs	Public	Public	Private	General Fund	General Fund	NA
2	Street Sidewalk	Public	Public	Private	General Fund	General Fund	NA
3	Traffic Signals/Signalized Intersections	Public	Public	Private	General Fund	General Fund	NA
3	Bike Path	Public	Public	Private	General Fund	General Fund	NA
4	Bike Path (Non-Street Corridors)	Public	Public	Private	General Fund	General Fund	NA
Lan	dscaping and Lighting						
5	Median Landscaping	Private	Public	Private	NA	General Fund	NA
6	Parkway Planter Landscaping	Private	Public	Private	NA	General Fund	NA
7	Street Lights	Private	Public	Private	NA	General Fund	NA
8	Internal Areas Lights	Private	Private	Private	NA	NA	NA
Гrar	nsit Maintenance						
9	Transit Plaza	Private	Private	Private	NA	NA	NA
Utili	ties Maintenance						
10	Water Distribution Mainline Piping	Public	Public	Private	Water Fund	Water Fund	NA
11	Sewer Collection Mainline Piping	Public	Public	Private	Sewer Fund	Sewer Fund	NA
12	Sewer Lift Stations	Public	Public	Private	Sewer Fund	Sewer Fund	NA
13	Irrigation Well	Private	Private	Private	NA	NA	NA
14	Irrigation Distribution Mainline Piping	Private	Private	Private	NA	NA	NA
15	Onsite Reach of Mace Channel	Public	Public	Private	Storm Sewer Fund	Storm Sewer Fund	NA
16	Offsite Reach of Mace Channel	Public	Public	Private	Storm Sewer Fund	Storm Sewer Fund	NA
17	Onsite Detention Storage	Private	Private	Private	NA	NA	NA
18	Storm Drain Pipes/Inlets	Public	Public	Private	Storm Sewer Fund	Storm Sewer Fund	NA
Parl	ks and Open Space						
19	Public Parks	Private	Private	Private	NA	NA	NA
20	Greenbelts and Linear Greens	Private	Private	Private	NA	NA	NA
21	Habitat/Open Space	Private	Private	Private	NA	NA	NA
	Private Parks	Private	Private	Private	NA	NA	NA

Source: City of Davis; Yolo 101 JV and R&B Delta, LLC; EPS.

m\_maint

<sup>[1]</sup> The Base Development Program is consistent with the August 2015 Draft Environmental Impact Report for the Mace Ranch Innovation Center Project, prepared by Raney Planning

<sup>[2]</sup> Non-General Fund City funds (e.g., Water Fund, Sewer Fund, Storm Sewer Fund) are enterprise funds and are not evaluated in this analysis.