

# City of Davis

# Request for Proposal Consultation Services for Strategic Communications

Date Issued: Proposal Due Date:	October 19, 2018 November 26, 2018 4:00 p.m.
Submit Proposal to:	City of Davis City Manager's Office 23 Russell Blvd., Suite 1 Davis, CA 95616
Contact Person:	Diane Parro Director of Community & Business Engagement City Manager's Office dparro@cityofdavis.org

# TABLE OF CONTENTS

REQUEST FOR PROPOSALS – STRATEGIC COMMUNICATIONS PLAN	3	
	3	
Overview and Background Purpose of Project	3	
Purpose of Project	4	
Term of Contract	4	
SCOPE OF WORK	5	
Anticipated Timeline	5	
Existing Documents	6	
PROPOSAL REQUIRMENTS	6	
Cover Letter of Interest	6	
Proposal Content	6	
SUBMITTAL REQUIREMENTS	8	
EVALUATION CRITERIA AND SCORING	9	
SELECTION PROCESS AND ESTIMATED SCHEDULE	9	
NO OBLIGATION	10	
QUESTIONS	10	
APPENDIX A: CITY STANDARD CONTRACT SAMPLE	11	

# REQUEST FOR PROPOSALS – STRATEGIC COMMUNICATIONS PLAN

# INTRODUCTION

# **Overview and Background**

The City of Davis is seeking the services of a qualified professional or firm to assist in the creation of a strategic communications plan. The development of the strategic plan may involve engagement of key City leadership such as City Council members and staff department heads. The goal is to have a framework of policy and procedure to support the critical need for public information as well as enhanced community engagement and a program for "telling our story" in a consistent, professional and positive manner.

# **Overview of the City**

Residents of the City of Davis can enjoy a high quality of life. Our hometown atmosphere has been preserved by a long-standing history of commitment to policies designed to protect the environment while creating intentional growth. Specific planning decisions made over the years have led to creation of over 100 miles of bike paths and lanes and our standing as one of the most bike-friendly cities in the country. The Davis Farmers Market, one of the first in the state, came together more than 40 years ago through work by a group of farmers and college students and has grown in to a beloved institution and an award-winning destination for visitors.

We have low incidences of crime; our public schools are very highly-rated; parcel tax measures are supported to ensure funding to protect open space; and there is a genuine commitment in policy and practice to sustainability and good stewardship of natural resources. The economic powerhouse and our largest employer is UC Davis and many affiliates of UC Davis have made this community the place they have chosen to raise their families as well as launch their innovations and inventions. We have a thriving ecosystem for start-ups and are home to over 90 technology companies including global leaders.

# Overview of the Organization

The City of Davis was incorporated in 1917 and is located in Yolo County with an estimated population of 68,000. The City currently occupies a land area of 10.5 square miles. The City operates under the Council-Manager form of government with a five-member Council. The City Manager serves as the administrative head of city government overseeing the departments of Fire, Police, Administrative Services, Community Development, Public Works, and Parks & Community Services.

The City of Davis' all funds expenditure budget for Fiscal Year 2018-2019 is over \$185 million. The City provides a broad range of services, including police and fire protection; water services; sewer treatment and services; construction and maintenance of streets, roads and infrastructure; planning and zoning; parks and recreation; and general administrative and support services.

# Purpose of Project

In order to create the strategic plan, consultants will be asked to work very closely with City staff to do the following:

- Review departmental policies and assist in preparation of a citywide policy.
- Present best practices in use in cities comparable to the City of Davis.
- Recommend programs and procedures appropriate to the needs of the city.

The plan should identify strategies to help Davis achieve clearly defined communication goals that align with established City Council goals:

- Ensure fiscal resilience
- Drive a diverse and resilient economy
- Pursue environmental sustainability
- Fund, maintain and improve infrastructure
- Ensure a safe, healthy, equitable community
- Build and promote a vibrant city
- Foster excellence in city services
- Cultivate positive workplace dynamics

Additional tasks may be recommended by the consultant. This request is for preparation of a plan with the expectation that staff will be responsible for implementation, however, the City may decide to contract for professional services to assist with specific aspects of the implementation.

# Term of Contract

Any contract awarded pursuant to this RFP solicitation shall be for a contract period up to 6 months, with the possibility of an extension. Preparation of the plan is expected to be completed in a period of 3-6 months.

# SCOPE OF WORK

The selected consultant will assist the City of Davis in developing a strategic communications plan, including but not limited to:

- 1. Review of City communications policies to recommend revisions and/or additions. The Davis Police Department and Davis Fire Department may have a distinct communications plan, but all must be compatible.
- 2. Prepare implementation plan for external communications & engagement -
  - Community engagement and stakeholder outreach
    – recommend current
    best practices and methods that will resonate with the Davis community.
  - Media relations
    – prepare guidelines for print and online media sources including press releases, media alerts, and updates. Create standards for use of language.
  - o Government/University/Community Partner relations
  - o Social media strategy
- 3. Prepare tactical plan for internal communications
  - o Consistent policy for all departments
- 4. Staff and Training (optional task)
  - o Presentation of strategic communications plan
  - Session on techniques for writing for key audiences: web site, media, community members
  - o Other sessions as requested by staff
- 5. Develop a City brand (optional task)
  - o Website/newsletter/collateral materials create a framework for materials.
  - o Design guidelines

# Anticipated Timeline

The strategic communications should be complete and ready to present to the Davis City Council in the spring of 2019.

# **Existing Documents**

The following resource may provide useful background information that is relevant to the project:

City web site: <u>CityofDavis.org</u>

# PROPOSAL REQUIREMENTS

The selected Consultant shall develop a written response to this Request for Proposal which conforms to the criteria as described in the Scope of Work.

Proposers should submit the following documents in 12 point type, on 8.5 by 11 inch paper, with one inch margins. Failure to comply with these requirements may be cause for rejection.

# **Cover Letter of Interest**

Please submit a Cover Letter of Interest signed by a duly authorized officer or representative of the Respondent, not to exceed one page in length. The Letter of Interest must also include the following information:

- The principal place of business and the contact person, title, telephone numbers and email address.
- A brief summary of the qualifications of the Respondent and team.
- Description of organization (i.e. Corporation, Limited Liability Company, or Joint Venture).
- Teams/firms submitting proposals in response to this RFP must disclose any actual, apparent, direct or indirect, or potential conflicts of interest that may exist with respect to the firm, management, or employees of the firm or other persons relative to the services to be awarded pursuant to this RFP. If a team/firm has no conflicts of interest, a statement to that effect shall be included in the cover letter.

# **Proposal Content**

**Scope of Work.** In a maximum of 12 pages, double sided (not including project examples and references) please include a description of the firm and its qualifications for providing services to meet the needs outlined in this RFP. This should convey the respondent's understanding of the work, and demonstrate specialty experience, management, and other features that lead to successful achievement of the City's goals. This section shall include the respondent's specific tasks for performing the work.

Include the following:

a) A detailed discussion of the project, including a description of the proposed work plan.

- b) Identify the proposed methodology, sequence of events, and associated timelines for completing this project by the tasks listed in the Scope of Work section.
- c) Include a discussion of deliverables and project milestones.
- d) Please address how you would approach this project and reflect on what you know about the Davis community and what you think is important in this project.

**Key Personnel.** Please provide an organization chart, and for <u>each</u> key team member, provide the following:

- o Qualifications and their experience on similar projects
- Role and responsibilities for <u>this</u> project
- Home office location
- Estimate of time allocation to the study (averaged over the duration of the project).

If sub-consultants will be used, provide names, qualifications, experience, location, and role of each sub-consultant.

**Project Examples.** In a maximum of 6 pages, provide examples of projects performed by your firm that demonstrate proposer's qualifications and experience for performing the requested services. These projects should be linked to the staff listed in Key Personnel.

**References.** In a maximum of 1 page, please include names, emails and telephone numbers of at least three (3) of your firm's previous clients whom the City staff may contact for references regarding the past performance of your firm, project managers, team members and sub-consultants proposed for this project.

**Compensation**. Compensation will be on a time and expense basis and a not to exceed total will be established at the time of contract signing. If the proposer finds that additional budget would be necessary and/or appropriate to achieve the project objectives, please propose a list of optional tasks with additional costs that the City might consider.

Please provide:

- Estimated fee by task (tasks should match scope of services section items 1-5)
- o Hourly billing rate schedule for all proposed staff
- Types and estimated amount of expenses to be billed to the project
- o Fees by sub-consultant, by task

**Evidence of Insurance**. The Proposer shall provide a summary of the firm's current insurance coverage for comprehensive, general liability, professional liability, automotive liability and

worker's compensation insurance. Indicate the limits of coverage on each policy. City required endorsements and minimum coverage limits must be provided at time of agreement execution.

Type of Insurance	Description	Amount
Commercial General Liability (CGL)		
Automobile Liability		
Workers' Compensation		
If applicable		
Professional Liability (Errors and Omissions)		
Other Insurance Provisions		

Acceptability of Terms and Conditions for the City Standard Agreement. Please refer to our standard agreement included as Attachment A. Any proposed deviations and modifications to the agreement should be noted, with reasons given. Proposed agreement changes will require City Attorney approval. The City will not consider changes to the agreement once the selection process has been completed.

# SUBMITTAL REQUIREMENTS

Please email an electronic PDF copy, and mail or drop-off 2 bound copies and an electronic PDF copy on a flash drive, of your proposal at your earliest convenience, but no later than Monday, November 26<sup>th</sup>, 2018 at 4:00 p.m. to:

Diane Parro C/o City Clerk's Office City of Davis 23 Russell Blvd., Suite 1 Davis, CA 95616 Attn: Strategic Communications Plan

Please note, the City will not accept incomplete proposals, proposals postmarked after the submittal due date and time, or proposals submitted via facsimile, unless otherwise noted.

# EVALUATION CRITERIA AND SCORING

The City will evaluate proposers based on the following criteria:

Criteria	Points Possible
Quality of proposal	25
Expertise and experience of the team assigned to the project	25
Related and recent experience completing similar projects	20
Demonstrated experience with community engagement	10
Ability to work cooperatively with and be responsive to staff and stakeholders	10
Availability and staffing to complete the project within the timeline	10
Total Points	100

# SELECTION PROCESS AND ESTIMATED SCHEDULE

Proposals will be reviewed to determine if the applicant meets the minimum qualifications necessary to complete the Scope of Services required for the Project. Proposals not meeting minimum qualifications will be disqualified from further consideration at the sole discretion of the City. The city may seek written clarification from any or all of the Proposers in order to better understand and evaluate the proposed solutions. This process may not be used as an opportunity to submit missing documents or to make substantive revisions to the original proposal.

The City of Davis will appoint an evaluation team that will review and evaluate the proposals and will make a final recommendation based on the provided materials and references contacted. Interviews with proposers may be conducted.

Anticipated Dates	Steps
October 19, 5:00 p.m.	Request for proposals released to the public
October 29, 5:00 p.m.	Deadline for questions sent via email to dparro@cityofdavis.org
November 5, 5:00 p.m.	Responses to questions (if applicable)

November 26, 4:00 p.m.	Proposal submission deadline (facsimiles not accepted)
TBD	Interviews of top firm(s)
December 18	City Council meeting to approve company selection and budget, authorize City Manager to execute a contract.

# NO OBLIGATION

The City reserves the right to modify this Request for Proposal package at any time prior to the proposal due date, or to extend the proposal due date, or to cancel this Request for Proposal package at any time. The City further reserves the right to reject any and all proposals for any reason or to accept any qualifying proposal received which the City, in its sole unrestricted discretion deemed most advantageous to itself. The lowest or any proposal may not necessarily be accepted. The respondent acknowledges the City's rights and this clause and absolutely waives any right of action against the City for the City's failure to accept its proposal whether such right of action arises in contract, negligence, bad faith or any other cause of action. The acceptance of any proposal is subject to funds being legally available to complete this transaction and/or approval by the City Council or the officer or employee of the City having authority to accept the proposal.

The City of Davis is not responsible for any loss, damage or expense incurred by a respondent as a result of any inaccuracy or incompleteness in the RFP, or as a result of any misunderstanding or misinterpretation of the terms of this RFP on the part of the Respondent. Further, the City of Davis is not liable for any costs incurred in the preparation of the proposal submittals.

# QUESTIONS

Questions about this Request for Proposal should be made in writing and emailed to dparro@cityofdavis.org or mailed to Diane Parro, 23 Russell Blvd., Davis, CA 95616. All requests for information or questions must be submitted by 5:00 p.m. on October 29, 2018. Questions submitted after the due date or via phone will not be accepted. All questions and answers will be published.

# **APPENDIX A: CITY STANDARD AGREEMENT SAMPLE**

#### CITY OF DAVIS PROFESSIONAL SERVICES AGREEMENT

This Agreement is made and entered into as of \_\_\_\_\_\_, 20\_\_\_\_ by and between the City of Davis, a municipal corporation organized and operating under the laws of the State of California with its principal place of business at 23 Russell Boulevard, Davis, CA 95616 ("City"), and [\*\*\*INSERT NAME\*\*\*], a [\*\*\*INSERT TYPE OF ENTITY - CORPORATION, PARTNERSHIP, SOLE PROPRIETORSHIP OR OTHER LEGAL ENTITY\*\*\*] with its principal place of business at [\*\*\*INSERT ADDRESS\*\*\*] (hereinafter referred to as "Consultant"). City and Consultant are sometimes individually referred to as "Party" and collectively as "Parties" in this Agreement.

# RECITALS

A. City is a public agency of the State of California and is in need of professional services for the following project:

(hereinafter referred to as "the Project").

B. Consultant is duly licensed and has the necessary qualifications to provide such services.

C. The Parties desire by this Agreement to establish the terms for City to retain Consultant to provide the services described herein.

#### AGREEMENT

#### NOW, THEREFORE, IT IS AGREED AS FOLLOWS:

1. <u>Services</u>.

Consultant shall provide the City with the services described in the Scope of Services attached hereto as Exhibit "A."

#### 2. <u>Compensation</u>.

a. Subject to paragraph 2(b) below, the City shall pay for such services in accordance with the Schedule of Charges set forth in Exhibit "B."

b. In no event shall the total amount paid for services rendered by Consultant under this Agreement exceed the sum of \$\_\_\_\_\_ [Insert amount of compensation]. This amount is to cover all printing and related costs, and the City will not pay

any additional fees for printing expenses. Periodic payments shall be made within 30 days of receipt of an invoice which includes a detailed description of the work performed. Payments to Consultant for work performed will be made on a monthly billing basis.

# 3. <u>Additional Work</u>.

If changes in the work seem merited by Consultant or the City, and informal consultations with the other party indicate that a change is warranted, it shall be processed in the following manner: a letter outlining the changes shall be forwarded to the City by Consultant with a statement of estimated changes in fee or time schedule. An amendment to this Agreement shall be prepared by the City and executed by both Parties before performance of such services, or the City will not be required to pay for the changes in the scope of work. Such amendment shall not render ineffective or invalidate unaffected portions of this Agreement.

# 4. <u>Maintenance of Records</u>.

Books, documents, papers, accounting records, and other evidence pertaining to costs incurred shall be maintained by Consultant and made available at all reasonable times during the contract period and for four (4) years from the date of final payment under the contract for inspection by City.

# 5. <u>Term</u>.

The term of this Agreement shall be from **[Insert start date]** to **[Insert end date]**, unless earlier terminated as provided herein. The Parties may, by mutual, written consent, extend the term of this Agreement if necessary to complete the Project. Consultant shall perform its services in a prompt and timely manner within the term of this Agreement and shall commence performance upon receipt of written notice from the City to proceed ("Notice to Proceed"). **[If the City has specific milestones or timelines for performance, please input those requirements in the "Activity Schedule" attached as Exhibit C, otherwise delete Exhibit C.]** The Notice to Proceed shall set forth the date of commencement of work.

# 6. <u>Delays in Performance</u>.

a. Neither City nor Consultant shall be considered in default of this Agreement for delays in performance caused by circumstances beyond the reasonable control of the non-performing party. For purposes of this Agreement, such circumstances include but are not limited to, abnormal weather conditions; floods; earthquakes; fire; epidemics; war; riots and other civil disturbances; strikes, lockouts, work slowdowns, and other labor disturbances; sabotage or judicial restraint.

b. Should such circumstances occur, the non-performing party shall, within a reasonable time of being prevented from performing, give written notice to the other party describing the circumstances preventing continued performance and the efforts being made to resume performance of this Agreement.

# 7. <u>Compliance with Law.</u>

a. Consultant shall comply with all applicable laws, ordinances, codes and regulations of the federal, state and local government, including Cal/OSHA requirements.

b. If required, Consultant shall assist the City, as requested, in obtaining and maintaining all permits required of Consultant by federal, state and local regulatory agencies.

c. If applicable, Consultant is responsible for all costs of clean up and/ or removal of hazardous and toxic substances spilled as a result of his or her services or operations performed under this Agreement.

# 8. <u>Standard of Care</u>

Consultant's services will be performed in accordance with generally accepted professional practices and principles and in a manner consistent with the level of care and skill ordinarily exercised by members of the profession currently practicing under similar conditions.

### 9. Assignment and Subconsultant

Consultant shall not assign, sublet, or transfer this Agreement or any rights under or interest in this Agreement without the written consent of the City, which may be withheld for any reason. Any attempt to so assign or so transfer without such consent shall be void and without legal effect and shall constitute grounds for termination. Subcontracts, if any, shall contain a provision making them subject to all provisions stipulated in this Agreement. Nothing contained herein shall prevent Consultant from employing independent associates, and subconsultants as Consultant may deem appropriate to assist in the performance of services hereunder.

#### 10. Independent Consultant

Consultant is retained as an independent contractor and is not an employee of City. No employee or agent of Consultant shall become an employee of City. The work to be performed shall be in accordance with the work described in this Agreement, subject to such directions and amendments from City as herein provided.

11. <u>Insurance</u>. Consultant shall not commence work for the City until it has provided evidence satisfactory to the City it has secured all insurance required under this section. In addition, Consultant shall not allow any subcontractor to commence work on any subcontract until it has secured all insurance required under this section.

# a. <u>Commercial General Liability</u>

(i) The Consultant shall take out and maintain, during the performance of all work under this Agreement, in amounts not less than specified herein, Commercial General Liability Insurance, in a form and with insurance companies acceptable to the City.

(ii) Coverage for Commercial General Liability insurance shall be at least as broad as the following:

(1) Insurance Services Office Commercial General Liability coverage (Occurrence Form CG 00 01) or exact equivalent.

(iii) Commercial General Liability Insurance must include coverage

for the following:

- (1) Bodily Injury and Property Damage
- (2) Personal Injury/Advertising Injury
- (3) Premises/Operations Liability
- (4) Products/Completed Operations Liability
- (5) Aggregate Limits that Apply per Project
- (6) Explosion, Collapse and Underground (UCX) exclusion deleted
- (7) Contractual Liability with respect to this Contract
- (8) Broad Form Property Damage
- (9) Independent Consultants Coverage

(iv) The policy shall contain no endorsements or provisions limiting coverage for (1) contractual liability; (2) cross liability exclusion for claims or suits by one insured against another; (3) products/completed operations liability; or (4) contain any other exclusion contrary to the Agreement.

(v) The policy shall give City, its officials, officers, employees, agents and City designated volunteers additional insured status using ISO endorsement forms CG 20 10 10 01 and 20 37 10 01, or endorsements providing the exact same coverage.

(vi) The general liability program may utilize either deductibles or provide coverage excess of a self-insured retention, subject to written approval by the City, and provided that such deductibles shall not apply to the City as an additional insured.

b. <u>Automobile Liability</u>

(i) At all times during the performance of the work under this Agreement, the Consultant shall maintain Automobile Liability Insurance for bodily injury and property damage including coverage for owned, non-owned and hired vehicles, in a form and with insurance companies acceptable to the City.

(ii) Coverage for automobile liability insurance shall be at least as broad as Insurance Services Office Form Number CA 00 01 covering automobile liability (Coverage Symbol 1, any auto).

(iii) The policy shall give City, its officials, officers, employees, agents and City designated volunteers additional insured status.

(iv) Subject to written approval by the City, the automobile liability program may utilize deductibles, provided that such deductibles shall not apply to the City as an additional insured, but not a self-insured retention.

#### c. <u>Workers' Compensation/Employer's Liability</u>

(i) Consultant certifies that he/she is aware of the provisions of Section 3700 of the California Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and he/she will comply with such provisions before commencing work under this Agreement.

(ii) To the extent Consultant has employees at any time during the term of this Agreement, at all times during the performance of the work under this Agreement, the Consultant shall maintain full compensation insurance for all persons employed directly by him/her to carry out the work contemplated under this Agreement, all in accordance with the "Workers' Compensation and Insurance Act," Division IV of the Labor Code of the State of California and any acts amendatory thereof, and Employer's Liability Coverage in amounts indicated herein. Consultant shall require all subconsultants to obtain and maintain, for the period required by this Agreement, workers' compensation coverage of the same type and limits as specified in this section.

#### d. <u>Professional Liability (Errors and Omissions)</u>

At all times during the performance of the work under this Agreement the Consultant shall maintain professional liability or Errors and Omissions insurance appropriate to its profession, in a form and with insurance companies acceptable to the City and in an amount indicated herein. This insurance shall be endorsed to include contractual liability applicable to this Agreement and shall be written on a policy form coverage specifically designed to protect against acts, errors or omissions of the Consultant. "Covered Professional Services" as designated in the policy must specifically include work performed under this Agreement. The policy must "pay on behalf of" the insured and must include a provision establishing the insurer's duty to defend.

- e. <u>Minimum Policy Limits Required</u>
  - (i) The following insurance limits are required for the Agreement:

	Combined Single Limit		
Commercial General Liability	\$1,000,000 per occurrence/ \$2,000,000 aggregate for bodily injury, personal injury, and property damage		
Automobile Liability	\$1,000,000 per occurrence for bodily injury and property damage		
Employer's Liability	\$1,000,000 per occurrence		
Page	15 of 24		

Professional Liability \$1,000,000 per claim and aggregate (errors and omissions)

(ii) Defense costs shall be payable in addition to the limits.

(iii) Requirements of specific coverage or limits contained in this section are not intended as a limitation on coverage, limits, or other requirement, or a waiver of any coverage normally provided by any insurance. Any available coverage shall be provided to the parties required to be named as Additional Insured pursuant to this Agreement.

#### f. <u>Evidence Required</u>

Prior to execution of the Agreement, the Consultant shall file with the City evidence of insurance from an insurer or insurers certifying to the coverage of all insurance required herein. Such evidence shall include original copies of the ISO CG 00 01 (or insurer's equivalent) signed by the insurer's representative and Certificate of Insurance (Acord Form 25-S or equivalent), together with required endorsements. All evidence of insurance shall be signed by a properly authorized officer, agent, or qualified representative of the insurer and shall certify the names of the insured, any additional insureds, where appropriate, the type and amount of the insurance, the location and operations to which the insurance applies, and the expiration date of such insurance.

#### g. <u>Policy Provisions Required</u>

(i) Consultant shall provide the City at least thirty (30) days prior written notice of cancellation of any policy required by this Agreement, except that the Consultant shall provide at least ten (10) days prior written notice of cancellation of any such policy due to non-payment of premium. If any of the required coverage is cancelled or expires during the term of this Agreement, the Consultant shall deliver renewal certificate(s) including the General Liability Additional Insured Endorsement to the City at least ten (10) days prior to the effective date of cancellation or expiration.

(ii) The Commercial General Liability Policy and Automobile Policy shall each contain a provision stating that Consultant's policy is primary insurance and that any insurance, self-insurance or other coverage maintained by the City or any named insureds shall not be called upon to contribute to any loss.

(iii) The retroactive date (if any) of each policy is to be no later than the effective date of this Agreement. Consultant shall maintain such coverage continuously for a period of at least three years after the completion of the work under this Agreement. Consultant shall purchase a one (1) year extended reporting period A) if the retroactive date is advanced past the effective date of this Agreement; B) if the policy is cancelled or not renewed; or C) if the policy is replaced by another claims-made policy with a retroactive date subsequent to the effective date of this Agreement.

(iv) All required insurance coverages, except for the professional liability coverage, shall contain or be endorsed to waiver of subrogation in favor of the City, its

officials, officers, employees, agents, and volunteers or shall specifically allow Consultant or others providing insurance evidence in compliance with these specifications to waive their right of recovery prior to a loss. Consultant hereby waives its own right of recovery against City, and shall require similar written express waivers and insurance clauses from each of its subconsultants.

(v) The limits set forth herein shall apply separately to each insured against whom claims are made or suits are brought, except with respect to the limits of liability. Further the limits set forth herein shall not be construed to relieve the Consultant from liability in excess of such coverage, nor shall it limit the Consultant's indemnification obligations to the City and shall not preclude the City from taking such other actions available to the City under other provisions of the Agreement or law.

#### h. Qualifying Insurers

(i) All policies required shall be issued by acceptable insurance companies, as determined by the City, which satisfy the following minimum requirements:

(ii) Each such policy shall be from a company or companies with a current A.M. Best's rating of no less than A:VII and admitted to transact in the business of insurance in the State of California, or otherwise allowed to place insurance through surplus line brokers under applicable provisions of the California Insurance Code or any federal law.

#### i. Additional Insurance Provisions

(i) The foregoing requirements as to the types and limits of insurance coverage to be maintained by Consultant, and any approval of said insurance by the City, is not intended to and shall not in any manner limit or qualify the liabilities and obligations otherwise assumed by the Consultant pursuant to this Agreement, including but not limited to, the provisions concerning indemnification.

(ii) If at any time during the life of the Agreement, any policy of insurance required under this Agreement does not comply with these specifications or is canceled and not replaced, City has the right but not the duty to obtain the insurance it deems necessary and any premium paid by City will be promptly reimbursed by Consultant or City will withhold amounts sufficient to pay premium from Consultant payments. In the alternative, City may cancel this Agreement.

(iii) The City may require the Consultant to provide complete copies of all insurance policies in effect for the duration of the Project.

(iv) Neither the City nor any of its officials, officers, employees, agents or volunteers shall be personally responsible for any liability arising under or by virtue of this Agreement.

j. <u>Subconsultant Insurance Requirements</u>. Consultant shall not allow any subcontractors or subconsultants to commence work on any subcontract until they have

provided evidence satisfactory to the City that they have secured all insurance required under this section. Policies of commercial general liability insurance provided by such subcontractors or subconsultants shall be endorsed to name the City as an additional insured using ISO form CG 20 38 04 13 or an endorsement providing the exact same coverage. If requested by Consultant, City may approve different scopes or minimum limits of insurance for particular subcontractors or subconsultants.

# 12. Indemnification.

a. To the fullest extent permitted by law, Consultant shall defend (with counsel of City's choosing), indemnify and hold the City, its officials, officers, employees, volunteers, and agents free and harmless from any and all claims, demands, causes of action, costs, expenses, liability, loss, damage or injury of any kind, in law or equity, to property or persons, including wrongful death, in any manner arising out of, pertaining to, or incident to any acts, errors or omissions, or willful misconduct of Consultant, its officials, officers, employees, subcontractors, consultants or agents in connection with the performance of the Consultant's services, the Project or this Agreement, including without limitation the payment of all damages, expert witness fees and attorney's fees and other related costs and expenses. Consultant's obligation to indemnify shall not be restricted to insurance proceeds, if any, received by Consultant, the City, its officials, officers, employees, agents, or volunteers.

b. If Consultant's obligation to defend, indemnify, and/or hold harmless arises out of Consultant's performance of "design professional" services (as that term is defined under Civil Code section 2782.8), then, and only to the extent required by Civil Code section 2782.8, which is fully incorporated herein, Consultant's indemnification obligation shall be limited to claims that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the Consultant, and, upon Consultant obtaining a final adjudication by a court of competent jurisdiction, Consultant's liability for such claim, including the cost to defend, shall not exceed the Consultant's proportionate percentage of fault.

# 13. <u>California Labor Code Requirements</u>.

a. Consultant is aware of the requirements of California Labor Code Sections 1720 et seq. and 1770 et seq., which require the payment of prevailing wage rates and the performance of other requirements on certain "public works" and "maintenance" projects ("Prevailing Wage Laws"). If the services are being performed as part of an applicable "public works" or "maintenance" project, as defined by the Prevailing Wage Laws, and if the total compensation is \$1,000 or more, Consultant agrees to fully comply with such Prevailing Wage Laws. Consultant shall defend, indemnify and hold the City, its officials, officers, employees and agents free and harmless from any claims, liabilities, costs, penalties or interest arising out of any failure or alleged failure to comply with the Prevailing Wage Laws. It shall be mandatory upon the Consultant and all subconsultants to comply with all California Labor Code provisions, which include but are not limited to prevailing wages (Labor Code Sections 1771, 1774 and 1775), employment of apprentices (Labor Code Section 1777.5), certified payroll records (Labor Code Sections 1771.4 and 1776), hours of labor (Labor Code Sections 1813 and 1815) and debarment of contractors and subcontractors (Labor Code Section 1777.1). The requirement to submit certified payroll records directly to the Labor Commissioner under Labor Code section 1771.4 shall not apply to work performed on a public works project that is exempt pursuant to the small project exemption specified in Labor Code Section 1771.4.

b. If the services are being performed as part of an applicable "public works" or "maintenance" project, then pursuant to Labor Code Sections 1725.5 and 1771.1, the Consultant and all subconsultants performing such services must be registered with the Department of Industrial Relations. Consultant shall maintain registration for the duration of the Project and require the same of any subconsultants, as applicable. Notwithstanding the foregoing, the contractor registration requirements mandated by Labor Code Sections 1725.5 and 1771.1 shall not apply to work performed on a public works project that is exempt pursuant to the small project exemption specified in Labor Code Sections 1725.5 and 1771.1.

c. This Agreement may also be subject to compliance monitoring and enforcement by the Department of Industrial Relations. It shall be Consultant's sole responsibility to comply with all applicable registration and labor compliance requirements. Any stop orders issued by the Department of Industrial Relations against Consultant or any subcontractor that affect Consultant's performance of services, including any delay, shall be Consultant's sole responsibility. Any delay arising out of or resulting from such stop orders shall be considered Consultant caused delay and shall not be compensable by the City. Consultant shall defend, indemnify and hold the City, its officials, officers, employees and agents free and harmless from any claim or liability arising out of stop orders issued by the Department of Industrial Relations against Consultant or any subcontractor.

# 14. <u>Living Wage Ordinance</u>.

a. Consultant agrees to comply with Davis Municipal Code Chapter 15.20, the City of Davis Living Wage Ordinance. If Consultant employs six (6) or more employees, and receives \$25,000 or more from the City pursuant to this Agreement and any other contracts with the City during a twelve month period, Consultant shall be required to provide all employees eligible under Chapter 15.20 with the minimum compensation set forth in Davis Municipal Code Section 15.20.060 during the term of this Agreement.

b. Prior to commencement of any work under this Agreement, Consultant and all subconsultants that are subject to the requirements of Chapter 15.20 will provide certification in a form satisfactory to the City that Consultant and subconsultants are providing all eligible employees the minimum compensation required pursuant to Davis Municipal Code Section 15.20.060. Additionally, prior to commencement of any work, Consultant shall notify in writing all employees that are eligible for minimum compensation of their rights under Chapter 15.20.

c. Consultant shall maintain all records and documents necessary to establish whether Consultant is subject to Chapter 15.20. If Consultant is subject to the requirements of Chapter 15.20, Consultant shall further be required to maintain monthly records of Consultant's employees, including records showing the hourly rate paid to each employee, the amount paid by Consultant for health benefits, if any, and the amount of days off provided

per year for sick leave, vacation, or personal necessity. The records described in this subsection shall be made available to the City upon request. The failure to produce these records within three (3) business days following request by the City shall be a default under this Agreement.

d. Consultant shall include the requirements of Chapter 15.20 in any and all agreements with subconsultants hired to provide services pursuant to this Agreement. Any and all subconsultants retained by Consultant to provide services pursuant to this Agreement that employ six or more employees and receive \$25,000 or more for services provided to the City pursuant to this and any other City contracts during a 12-month period shall be required to comply with the terms of Chapter 15.20. Failure by a subconsultant subject to the requirements of Chapter 15.20 to comply with the terms of Chapter 15.20 shall constitute a default of the Consultant under this Agreement.

16. <u>Use of Recycled Paper</u>. Consultant shall comply with the City's policy on the use of recycled paper, as set forth in Exhibit "D" of this Agreement.

# 17. Laws and Venue.

This Agreement shall be interpreted in accordance with the laws of the State of California. If any action is brought to interpret or enforce any term of this Agreement, the action shall be brought in a state or federal court situated in the County of Yolo, State of California. In addition to any and all contract requirements pertaining to notices of and requests for compensation or payment for extra work, disputed work, claims and/or changed conditions, Consultant must comply with the claim procedures set forth in Government Code sections 900 et seq. prior to filing any lawsuit against the City. Such Government Code claims and any subsequent lawsuit based upon the Government Code claims shall be limited to those matters that remain unresolved after all procedures pertaining to extra work, disputed work, claims, and/or changed conditions have been followed by Consultant. If no such Government Code claim is submitted, or if any prerequisite contractual requirements are not otherwise satisfied as specified herein, Consultant shall be barred from bringing and maintaining a valid lawsuit against the City.

# 18. <u>Termination or Abandonment</u>

a. City has the right to terminate or abandon any portion or all of the work under this Agreement by giving ten (10) calendar days written notice to Consultant. In such event, City shall be immediately given title and possession to all original field notes, drawings and specifications, written reports and other documents produced or developed for that portion of the work completed and/or being abandoned. City shall pay Consultant the reasonable value of services rendered for any portion of the work completed prior to termination. If said termination occurs prior to completion of any task for the Project for which a payment request has not been received, the charge for services performed during such task shall be the reasonable value of such services, based on an amount mutually agreed to by City and Consultant of the portion of such task completed but not paid prior to said termination. City shall not be liable for any costs other than the charges or portions thereof which are specified herein.

Consultant shall not be entitled to payment for unperformed services, and shall not be entitled to damages or compensation for termination of work.

b. Consultant may terminate its obligation to provide further services under this Agreement upon thirty (30) calendar days' written notice to City only in the event of substantial failure by City to perform in accordance with the terms of this Agreement through no fault of Consultant.

19. <u>Documents</u>. Except as otherwise provided in "Termination or Abandonment," above, all original field notes, written reports, Drawings and Specifications and other documents, produced or developed for the Project shall, upon payment in full for the services described in this Agreement, be furnished to and become the property of the City.

#### 20. Organization

Consultant shall assign \_\_\_\_\_\_ as Project Manager. The Project Manager shall not be removed from the Project or reassigned without the prior written consent of the City.

#### 21. Limitation of Agreement.

This Agreement is limited to and includes only the work included in the Project described above.

#### 22. <u>Notice</u>

Any notice or instrument required to be given or delivered by this Agreement may be given or delivered by depositing the same in any United States Post Office, certified mail, return receipt requested, postage prepaid, addressed to:

CONSULTANT:

PERSON\*\*\*1

[\*\*\*INSERT NAME, ADDRESS & CONTACT

CITY:

City of Davis

23 Russell Boulevard

Davis, CA 95616

Attn: [\*\*\*INSERT NAME & DEPARTMENT\*\*\*]

and shall be effective upon receipt thereof.

#### 23. Third Party Rights

Nothing in this Agreement shall be construed to give any rights or benefits to anyone other than the City and the Consultant.

24. Equal Opportunity Employment.

Page 21 of 24

Consultant represents that it is an equal opportunity employer and that it shall not discriminate against any employee or applicant for employment because of race, religion, color, national origin, ancestry, sex, age or other interests protected by the State or Federal Constitutions. Such non-discrimination shall include, but not be limited to, all activities related to initial employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination.

### 25. <u>Entire Agreement</u>

This Agreement, with its exhibits, represents the entire understanding of City and Consultant as to those matters contained herein, and supersedes and cancels any prior or contemporaneous oral or written understanding, promises or representations with respect to those matters covered hereunder. Each party acknowledges that no representations, inducements, promises or agreements have been made by any person which are not incorporated herein, and that any other agreements shall be void. This Agreement may not be modified or altered except in writing signed by both Parties hereto. This is an integrated Agreement.

### 26. <u>Severability</u>

The unenforceability, invalidity or illegality of any provision(s) of this Agreement shall not render the provisions unenforceable, invalid or illegal.

# 27. <u>Successors and Assigns</u>

This Agreement shall be binding upon and shall inure to the benefit of the successors in interest, executors, administrators and assigns of each party to this Agreement. However, Consultant shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of City. Any attempted assignment without such consent shall be invalid and void.

# 28. <u>Non-Waiver</u>

None of the provisions of this Agreement shall be considered waived by either party, unless such waiver is specifically specified in writing.

# 29. <u>Time of Essence</u>

Time is of the essence for each and every provision of this Agreement.

# 30. <u>City's Right to Employ Other Consultants</u>

City reserves its right to employ other consultants, including engineers, in connection with this Project or other projects.

# 31. Interest of Consultant.

Consultant covenants that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, which would conflict in any manner or degree with the performance of the Services under this Agreement. Consultant certifies that no one who has or will have any financial interest under this Agreement is an officer or employee of the City.

# 32. Interest of Subconsultants.

Consultant further covenants that, in the performance of this Agreement, no subconsultant or person having any interest, direct or indirect, financial or otherwise, which would conflict in any manner or degree with the performance of the Services under this Agreement shall be employed. Consultant has provided City with a list of all subconsultants and the key personnel for such subconsultants that are retained or to be retained by Consultant in connection with the performance of the Services, to assist the City in affirming compliance with this Section

# 33. <u>Prohibited Interests</u>

Consultant maintains and warrants that it has not employed nor retained any company or person, other than a bona fide employee working solely for Consultant, to solicit or secure this Agreement. Further, Consultant warrants that it has not paid nor has it agreed to pay any company or person, other than a bona fide employee working solely for Consultant, any fee, commission, percentage, brokerage fee, gift or other consideration contingent upon or resulting from the award or making of this Agreement. If required, Consultant further agrees to file, or shall cause its employees or subconsultants to file, a Statement of Economic Interest with the City's Filing Officer as required under state law in the performance of the Services. For breach or violation of this warranty, City shall have the right to rescind this Agreement without liability. For the term of this Agreement, no director, official, officer or employee of City, during the term of his or her service with City, shall have any direct interest in this Agreement, or obtain any present or anticipated material benefit arising therefrom.

# [SIGNATURES ON FOLLOWING PAGE]

# SIGNATURE PAGE FOR PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF DAVIS AND [\*\*\*INSERT NAME\*\*\*]

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date first written above.

CITY OF DAVIS

[INSERT NAME OF CONSULTANT]

By:

Mike Webb City Manager By: lts:

Printed Name:\_\_\_\_\_

ATTEST:

By:

Zoe S. Mirabele, CMC City Clerk

APPROVED AS TO FORM:

By:

Harriet A. Steiner City Attorney

# EXHIBIT A

#### Scope of Services

## EXHIBIT B

#### Schedule of Charges/Payments

Consultant will invoice City on a monthly cycle. Consultant will include with each invoice a detailed progress report that indicates the amount of budget spent on each task. Consultant will inform City regarding any out-of-scope work being performed by Consultant. This is a time-and-materials contract, and Consultant shall charge City for services provided in accordance with the rates as set forth below.

[Insert Hourly Rates and rates for any other charges to be made by Consultant]

# EXHIBIT C

### Activity Schedule

[If Schedule is unnecessary, replace "Activity Schedule" with "Intentionally Omitted]

# EXHIBIT D

# USE OF RECYCLED PAPER

All paper used for any reports that are required to be submitted under this Agreement shall be produced on recycled paper conforming to the minimum content standards as specified herein. All such reports shall have the front cover labeled in such a way as to clearly identify that the report was produced on recycled paper. Where practicable, the pages of all such reports shall be produced double-sided.

#### Definitions.

<u>Postconsumer Material</u> means only those paper products generated by a business or consumer which have served their intended end uses, and which have been separated or diverted from solid wastes for the purpose of collection, recycling, and disposition.

<u>Recovered Paper Material</u> means paper waste generated after the completion of a papermaking process, such as postconsumer materials, envelope cuttings, bindery trimmings, printing wastes, cutting and other converting wastes, butt rolls and mill wrappers, obsolete inventories,

and rejected unused stock. Recovered paper material, however, shall not include fibrous wastes generated during the manufacturing process such as fibers recovered from wastewater or trimmings of paper machine rolls (mill broke), or fibrous byproducts of harvesting, extractive or woodcutting processes, or forest residues such as bark.

<u>Minimum Content Standard</u>. The following categories of paper must contain the minimum percentages of material listed under both "Recovered Material" and "Postconsumer Material" included within the total "Recovered Material" percentage. When utilizing a category of paper not listed below, the paper shall contain the highest percentage of recycled paper available.

Article I. Cate	Paper gory	Article II. Minimum Percentage of "Recovered Material"		Article III. Minimum Percentage of "Postconsumer Material"	
Article IV. speed Xerog	High- raphic	Article V.	50	Article VI.	10
Article VII. Paper	Bond	Article VIII.	50	Article IX.	10
Article X. Stock	Cover	Article XI.	50	Article XII.	10
Article XIII.	Envelopes	Article XIV.	50	Article XV.	10